



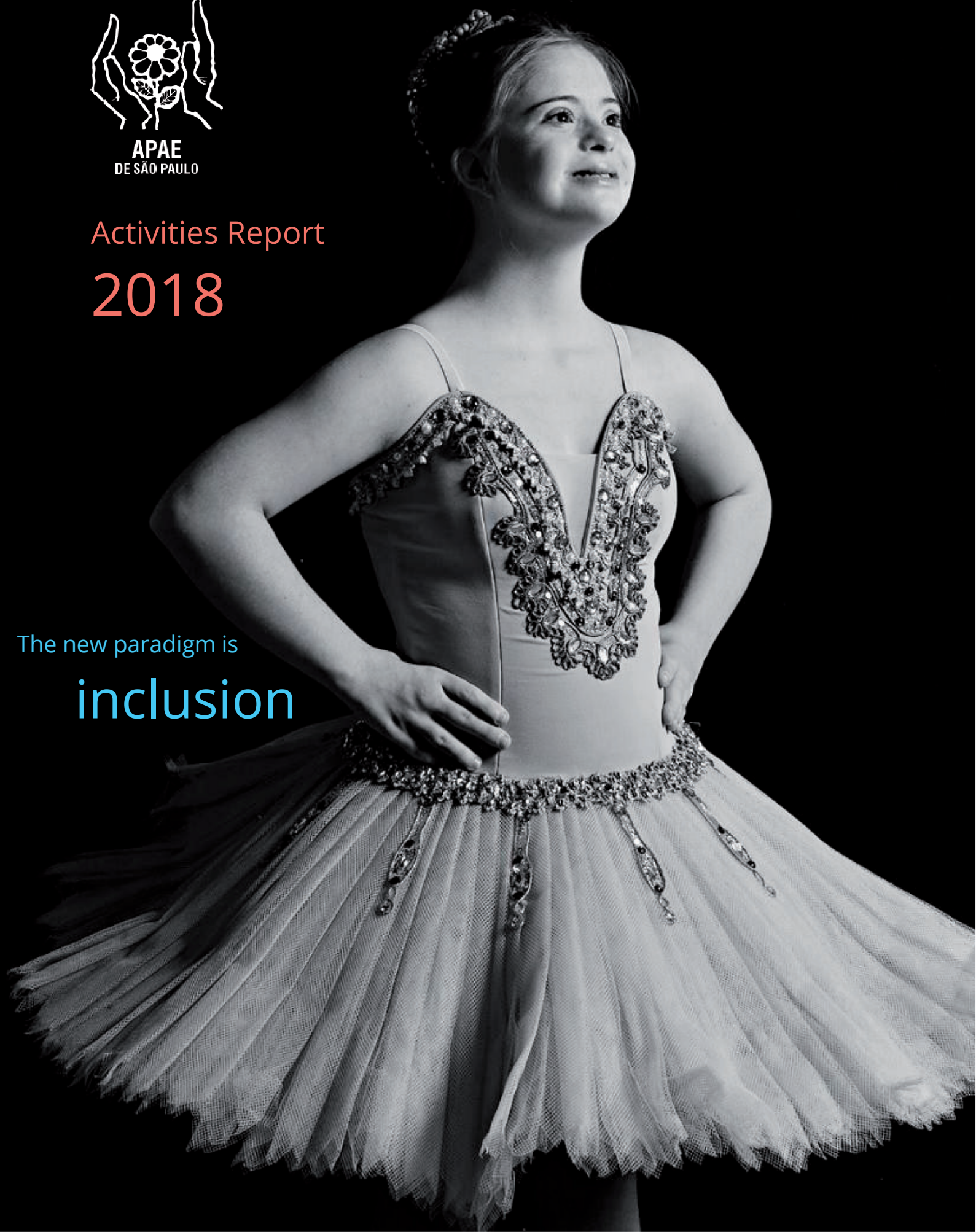
APAE  
DE SÃO PAULO

Activities Report

2018

The new paradigm is

**inclusion**



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## **MISSION**

Prevent and promote health of people with intellectual disabilities, support their social inclusion, focus on the defense of their rights, producing and spreading knowledge.

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## **VISION**

Be an Organization that offers transforming solutions to a more inclusive society.

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## **VALUES**

- Ethics and transparency in relationships;
  - Respect for human diversity;
  - Quality and innovation;
  - Commitment to the cause;
  - Collaborative attitude;
  - People appreciation.
- 

[www.apaesp.org.br](http://www.apaesp.org.br)





**Activities  
Report**

**2018**



**Ana Clara  
de Oliveira Duarte**  
1 year and 4 months old

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# Summary

<b>01</b>	<b>Institutional</b>	page <b>06</b>
<b>02</b>	<b>Assistance</b>	page <b>14</b>
<b>03</b>	<b>Society</b>	page <b>34</b>
<b>04</b>	<b>People Management</b>	page <b>50</b>
<b>05</b>	<b>Financial Management</b>	page <b>56</b>
<b>06</b>	<b>Partners</b>	page <b>68</b>
<b>07</b>	<b>Governance</b>	page <b>94</b>

**João Marcelo  
da Silva Alves**  
20 years old

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## **Institutional**

It is not  
about a  
world just for  
us,  
but of a world  
that includes us.



**Cassio  
dos Santos  
Clemente**

Chairman of the  
Board of Directors of APAE DE  
SÃO PAULO



# The challenge of evolving and creating opportunities

Throughout its 57 years of existence, APAE DE SÃO PAULO has been seeking to evolve its training, to learn more and more about intellectual disability and to propose the inclusion of people with intellectual disabilities in a more effective and adequate way.

In a globalized world, but with localized problems and characteristics, we are confronted daily with paradoxes that promote constant reflection on our vocation and our role in society.

There is before us the desire and constant search for the total inclusion of people with intellectual disabilities. By applying increasingly effective processes and techniques, we seek the transformation of environments so that they become more and more welcoming and aware of the cause. We constantly update our technological and technical capabilities to provide preventive and accurate diagnoses in the shortest time possible. We adopt best market practices, both for governance and administrative effectiveness. We exchanged information with centers of excellence in dealing with intellectual disabilities, seeking to minimize our eventual evolutionary delays.

However, society insists on not realizing the importance of the matter. In an extremely difficult year for all Brazilians, the nation faced weaknesses, shortcomings and the urgent need for transformation. Despite all this reflection, the matter of intellectual disability remains relegated to the background.

It is necessary to understand that our development as a nation and as a society that applies for the future goes through the attention and understanding of people with some kind of disability.

The statistics mask a harsh reality. As a reflection of society, the matter is relegated to non-priority plans. Individuals do not realize that a significant part of our people, whether by social, genetic or organic development, suffers from some level of intellectual deficit, which ends up suppressing their development and, indirectly, affecting the development of the country. They do not perceive, with a closer look, that the understanding of differences improves us.

The year 2018 was complicated. In the APAE DE SÃO PAULO, we live an unsatisfactory financial result. This has made us rethink the reasons why we are providing to society the services we provide. This made us, as well as all Brazilians, face our weaknesses, shortcomings and the need for transformation.

And the conclusion of these difficulties and reflections is that we will move on, evolving, transforming ourselves in order to do more and better, creating a stir and new opportunities so that we can have the future we want.

We may have to, like the caterpillar, evolve and abandon the cocoon so that we can fulfill our full potential. So let's continue with the courage and boldness that the challenges imposed deserve.

# Corporate Governance: our commitment to include

**F**acing the scenario of uncertainties we still experience, with economic and political crises, allegations of corruption and a certain disregard for the principles of diversity, we continue to reaffirm our commitment to the social inclusion of people with disabilities in all social spheres.

The challenges are great, and our Organization follows its path aligned with the Convention on the Rights for People with Disabilities, promulgated by the UN and attentive to the best practices of social inclusion, always based on the good principles of corporate governance.

In light of this concept, we created the Compliance Program in 2018, with the objective of ensuring that all processes and methodologies follow the guidelines of the Organization's Code of Conduct, always emphasizing ethics and transparency in all operations and accountability to society, in accordance with the Anti-Corruption Law. The Program, which involves all administrators, associates, volunteers and partners of APAE DE SÃO PAULO, acts strongly in the defense of good management practices, ethics and transparency of actions.

Seeking to promote a more efficient management and to reaffirm its position of reference in good practices of governance, the Organization made some strategic changes in its structure, revising the bodies that make up the organizational structure, having in 2018 a general superintendence, an operations superintendence and an even more strategic board of directors, extinguishing voluntary board positions.

The decision was also made based on a study carried out by Fundação Dom Cabral, which pointed out the need for an administrative model more modern, dynamic and aligned with current needs. The expectation is to increase the presence and impact of APAE DE SÃO PAULO's work in society, through more agile and effective processes, and to guarantee effective support to people with intellectual disabilities in the city of São Paulo.

APAE DE SÃO PAULO also reiterates its support for the United Nations Global Compact, which aims to promote the sustainability of corporations in the areas of Human Rights, Labor, Environment and Anti-Corruption, having as one of its pillars the Defense and Ensuring Rights, which actions are promoted by the Center for Public Policy & Advocacy and the Articulation and Mobilization Program, with the aim of defending the human rights protection regarding people with disabilities, recognized internationally, and to fight for the non-violation of these rights.

The social inclusion of people with intellectual disabilities is fundamental for a fairer society with more opportunities for all. To this end, rights must be preserved and laws must be enforced in all public, private, and Voluntary Sector spheres.

APAE DE SÃO PAULO reaffirms its strong commitment to the inclusion of people with intellectual disabilities. Improving management and services is part of the process of promoting inclusiveness and equality for all. With good management practices, a lot of commitment and the crucial support of society, it is possible to do more and better.

**Enjoy your reading!**

**Aracélia Lucia  
Costa**

General Superintendent





# People assisted in 2018

17,629

## QUALITATIVE INDICATORS

<p><b>Prevention and Health Promotion</b></p> <hr/>	<p>Health Services</p>	<p>Laboratory (Neonatal Heel Prick Test)</p> <hr/> <p>Neonatal Screening</p> <hr/> <p>Outpatient Clinic</p> <hr/> <p>Divina Dieta</p> <hr/> <p>Diagnosis Outpatient Clinic</p> <hr/> <p>Stimulation and Habilitation</p>
<p><b>Social Inclusion</b></p> <hr/>	<p>Inclusion Services</p>	<p>Education</p> <hr/> <p>Socioeducation</p> <hr/> <p>Qualification and Professional Inclusion</p> <hr/> <p>Aging</p> <hr/> <p>Legal &amp; Social and Violence Prevention Program</p>
<p><b>Public Policies and Advocacy</b></p> <hr/>	<p>Public Policies and Advocacy</p>	<p>Self-Defense Program</p> <hr/> <p>Articulation and Mobilization of the Protection System (All for the Rights Program)</p>
<p><b>Production and Spreading of Knowledge</b></p> <hr/>	<p>Education and Research Institute</p>	<p>Education</p> <hr/> <p>Research</p>



	2017	2018	Variation
Number of children in neonatal screening	386,832	399,046	3%
Number of tests performed	2,565,474	2,657,946	4%
Number of patients assisted	4,909	4,899	0%
Number of medical appointments	20,001	20,443	2%
Quantity of food produced (kilos)	11,864	10,936	-8%
Number of patients assisted	6,742	6,958	3%
Number of medical appointments	22,734	20,056	-12%
Number of patients assisted	2,080	2,045	-2%
Number of medical therapies	278,878	217,432	-22%
Number of students assisted	464	419	-10%
Number of people with intellectual disabilities assisted	272	243	-11%
Number of people included in the labor market	497	417	-16%
Number of people with intellectual disabilities assisted	142	132	-7%
Number of people with intellectual disabilities and/or families assisted	2,193	2,516	15%
Number of self-defenders in the program	12	12	0%
Number of people trained	2,517	503*	-80%
Number of municipalities engaged	59	6*	-90%
Number of courses taken	13	14	8%
Number of people prepared	347	407	17%
Number of researches completed	12	12	0%
Number of technical & scientific articles published	22	26	18%

\* Territories and Networks: Prevention of violence against people with disabilities project financed by the Center for Technology and Innovation (CTI), started in October/2018. There was no action from January to September of 2018 in the municipalities due to the absence of project financing, reason for the fall of the numbers in relation to 2017.

**Nicole  
Rodrigo  
dos Santos**  
5 years old

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## **Assistance**

Getting closer to  
who we should  
support.


# Our Scope

Facilitating the access of people with intellectual disabilities and their families to our services is a concern for APAE DE SÃO PAULO.


Therefore, we offer assistance in several units in the city of São Paulo, guaranteeing better quality of life and access with security. Since 2017, our Aging Service has been transferred to the Vila Clementino Unit, and integrated to the Socioeducation and Educational services.


The union of these three services, in the same physical space, made possible an intergenerational interaction, through a perspective of integration of all the professionals involved, as well as the transfer of the Qualification and Professional Inclusion Service to the Itaim region, which facilitated contact and proximity to large companies.

## 14 Points of Assistance


- 


**Vila Clementino Unit**  
All services, with the exception of the Professional Qualification and Inclusion Service
- 

**Socioeducation Center**
- 

**Itaim Unit**  
Qualification and Professional Inclusion Service
- 

**Education and Initiation to the Working World Centers**
- 

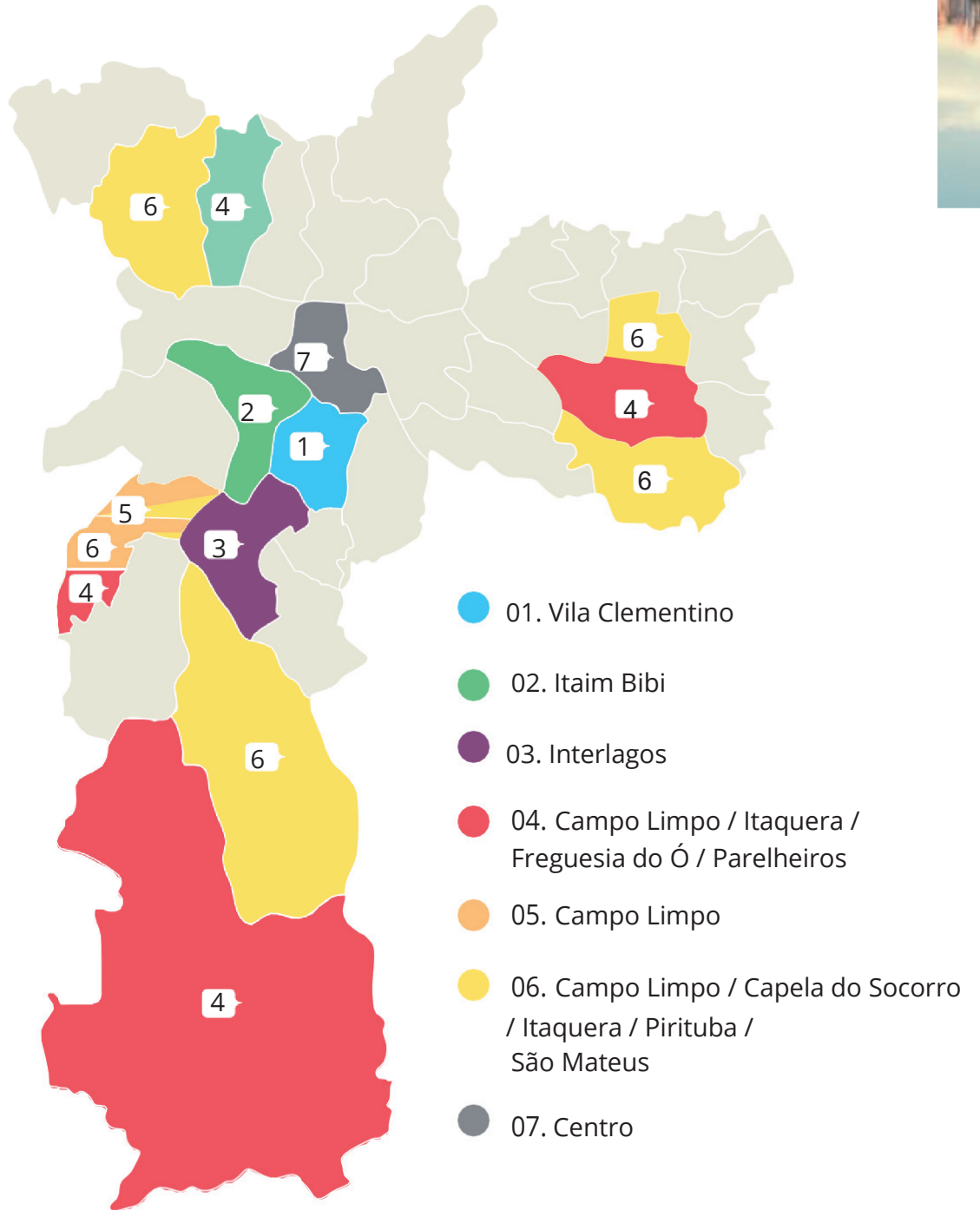
**Interlagos Unit**
  - Stimulation and Habilitation Services
  - Qualification and Professional Inclusion Service
- 

**Centro Center**  
Technical Support Center of the 1<sup>st</sup> Police Department of the Person with Disabilities
- 

**Stimulation and Habilitation Center**



**MUNICIPALITY OF SÃO PAULO**



# Public Assistance Service

Aimed at assisting people who attend APAE DE SÃO PAULO or seek for the first time the services of the Organization, the professionals who work in the SAP - Public Assistance Service are responsible for welcoming new users and also for maintaining the relationship.

Orientation to families, scheduling of appointments and therapies and recording declarations, such as compliments and complaints, are the activities of this area with regard to the facilities offered to people with intellectual disabilities.

The area also assists the space for the Toy Library in the Vila Clementino Unit, which received 8,959 children in 2018.

The biggest challenge of SAP is to offer an increasingly humanized service, reducing waiting time and offering solutions that are more assertive. By 2018, customer contact channels were diversified and SAP began to provide assistance through WhatsApp and Chatbot.\* Customer satisfaction is also a constant concern. Therefore, periodic satisfaction surveys are conducted in order to seek resolutions and thus maintain continuous improvement.



## SATISFACTION INDEX private person

2018

**98%**

Number of people surveyed - 1,489

2017

**98%**

Number of people surveyed - 3,172

\* A software that simulates, by means of text, conversation with people.



# Health

**APAE DE SÃO PAULO is a reference in the Neonatal Heel Prick Test in Brazil. Pioneer in the test, the Organization has the largest laboratory in Latin America, capable of detecting up to 50 diseases.**

## Laboratory

APAE DE SÃO PAULO implemented the Neonatal Heel Prick Test in Brazil in 1976 and, since 2001, it is a Reference Service in Neonatal Screening (SRTN) accredited by the Ministry of Health. Currently, it is responsible for conducting the examination of 80% of the babies born in the state capital and 67% of the newborns of the State of São Paulo, through the Brazilian Unified Health System (SUS) and private maternities and hospitals.

The Organization's Laboratory is the largest in Latin America in terms of the number

of tests carried out and, since its implementation, has screened more than 16 million Brazilian children.

The Organization has always worked for the development and mandatory testing in the Country. Supported by the 1988 Constitution, the test became compulsory and free throughout the national territory in 1992. In 2001, with the support and influence of APAE DE SÃO PAULO, the Ministry of Health instituted the National Neonatal Screening Program (PNTN).

## TESTS OFFERED

### BASIC Neonatal Heel Prick Test

It is mandatory and free across the country. In the State of São Paulo, it identifies six diseases: Phenylketonuria, Congenital Hypothyroidism, Cystic Fibrosis, Sickle Cell Anemia and other Hemoglobinopathies, Congenital Adrenal Hyperplasia and Biotinidase Deficiency.

### SUPER Neonatal Heel Prick Test

It is the only one to screen 48 diseases and one of the most complete Neonatal Screening tests in the world. It includes in its panel, in addition to the ten diseases identified in the Basic Neonatal Heel Prick Test and MORE, another 38 diagnoses performed by means of the advanced technology of Mass Spectrometry in Tandem - MS/MS.

### Neonatal Heel Prick for SCID and AGAMA

Detects a group of serious genetic diseases in which there is no production of T and/or B defense cells or protective antibodies. The test may be performed together with any of the above tests or at the discretion of the physician.

### SATISFACTION INDEX

private person

2018

**99%**

2017

**100%**

### SATISFACTION INDEX

legal person  
(hospitals and maternities)

2018

**96%**

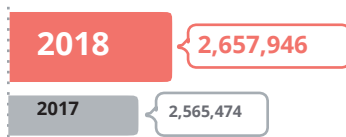
2017

**98%**

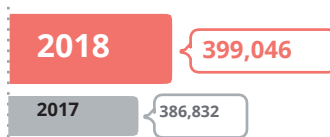


## Neonatal Heel Prick Test

### PRODUCTIVITY (Tests )



### NUMBER OF CHILDREN SCREENED



### POSITIVE DISEASE E CASES



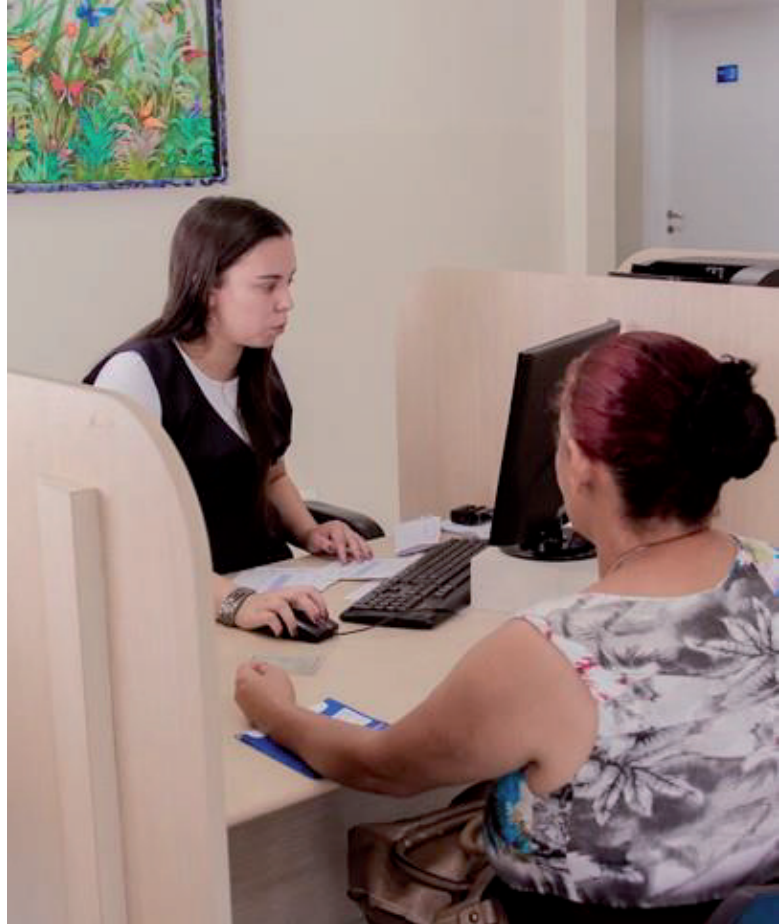
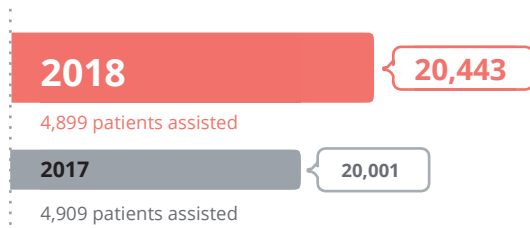
## Active Search

The Laboratory has an Active Search system, which carries out the immediate call of all newborns who present alterations in the Neonatal Heel Prick Test. If resampling is requested, it is essential to do it immediately.

## Neonatal Screening Outpatient Clinic

APAE DE SÃO PAULO also has the Neonatal Screening Outpatients Clinic with an interdisciplinary team to advise and treat the alteration cases of the Neonatal Heel Prick test, made up of specialists in the areas of Pediatric Endocrinology, Hematology, Nutrition, Psychology and Social Work.

### MEDICAL APPOINTMENTS



### SATISFACTION INDEX



## Divina Dieta

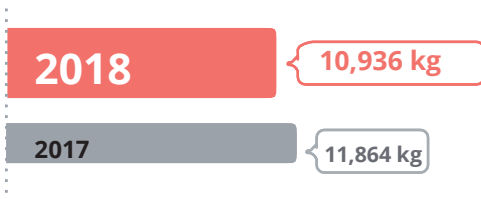


With the mission of improving the quality of life of people with metabolic diseases and preventing the intellectual disability, APAE DE SÃO PAULO created Divina Dieta, a line of low-phenylalanine food products and other aminoacids, free from gluten, milk, eggs and products of animal origin.

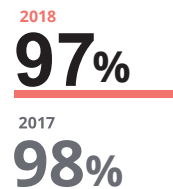
The products are recommended for people with phenylketonuria, homocystinuria, leucinosi, isovaleric acidemia, propionic acidemia, methylmalonic acidemia and urea cycle defects. If these diseases are not treated properly, they can lead to intellectual disability. People with lactose intolerance, allergy to cow's milk protein, celiac disease, vegetarians and vegans also benefit from these foods.



### PRODUCTION VOLUME



### SATISFACTION INDEX



## Special Food Basket

By means of sponsorship of the Special Food Basket, APAE DE SÃO PAULO assists patients from families in social vulnerability and people with special dietary needs. Private and legal persons can sponsor baskets with products for monthly consumption, thus avoiding the development of intellectual disability for cases diagnosed with phenylketonuria in the Neonatal Heel Prick Test.

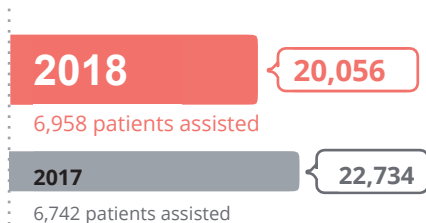


## Diagnosis Outpatient Clinic

Often, intellectual disability is not directly linked to genetic issues or to inborn errors of metabolism, it is also due to socioenvironmental factors such as childbirth anoxia, malnutrition, excessive use of alcohol and drugs during pregnancy, among others. For these cases, APAE DE SÃO PAULO has a Diagnosis Outpatient Clinic of intellectual disability, composed of a multi and interdisciplinary team of Health, in the areas of neuropsychiatry, genetics, psychiatry, neuropsychology and social welfare.

### GENETIC ADVICE

Genetic Counseling for patients and their families is also part of the services of the Diagnosis Outpatient Clinic. During the appointment, the possible consequences associated with a genetic disease are informed.



### SATISFACTION INDEX

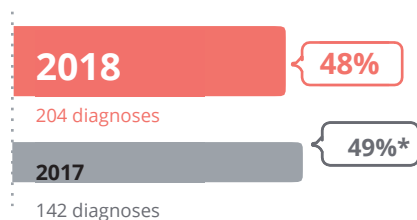
2018

**100%**

2017

**99%**

### INDEX OF MEDICAL DIAGNOSIS WITH ETIOLOGY



\* International scientific studies predict that 40% to 60% of cases of intellectual disability will not place studies in etiology even after extensive specialized research.





## NOVO OLHAR

Inside the Diagnosis Outpatient Clinic, the families also count on the ophthalmological assistance, offered in a modern and efficient complete office. The place is the result of a partnership with **Fundação Oftalmológica Dr. Rubem Cunha**, whose mission is to offer decent ophthalmologic care to the population with low purchasing power, to collaborate with institutions, providing early diagnosis and clinical or surgical treatment.

## MEDICAL APPOINTMENTS

2018

1,773 medical appointments

1,378 patients assisted

2017

2,317 medical appointments

1,786 patients assisted



## Stimulation and Habilitation

The services provided by the Organization to people with disabilities begin in early childhood when children do not reach the milestones expected from child development. In these situations, the Stimulation and Habilitation Service of APAE DE SÃO PAULO aims to promote the overall development of the child with a confirmed hypothesis or diagnosis of neuropsychomotor development delay, intellectual disability, genetic syndromes and preventive care for the newborn at risk. The activities are performed by a multi and interdisciplinary team of speech therapists, physiotherapists, occupational therapists, psychologists and social workers, with the presence and active participation of the parents.

### MEDICAL THERAPIES

2018

217,432

2017

278,878

### SATISFACTION INDEX

2018

96%

2017

99%

### STIMULATION AND HABILITATION

Decentralized Units and Centers

<b>Total Patients</b>	<b>2,045</b>
Vila Clementino Unit	455
Interlagos Unit	304
Freguesia do Ó North Center	370
Itaquera Eastside Center	392
Campo Limpo South Center	379
Parelheiros South 2 Center	145



## News Moment Program

With more than 30 years of existence, it was developed to provide psychological care and give first support to parents or pregnant women who have just received news of the suspected or confirmed diagnosis. The program aims to humanize the moment of the news, welcome the parents in their elaboration process, in order to build a healthy family bond. Thus, giving the conditions for the family to become effective agent in the development and social inclusion of the child.

## Private Service and Health Operators

With an interdisciplinary medical team capable of identifying and streamlining the diagnostic process and orienting family members, the Organization offers the clients various services such as consultations, neuropsychological, functional, psychopedagogical and therapeutic evaluations.



APAE DE SÃO PAULO counts on medical appointments in Genetics, Genetic Counseling, Neurology, Endocrinology and Psychiatry, aimed at patients up to 17 years and 11 months, except Genetics, which has no age limit. Regarding therapies, there are options in the areas of Phonoaudiology, Physiotherapy, Occupational Therapy, Psychology and Hydrotherapy, for children and young public up to 14 years. The aim is to provide preventive and rehabilitative care, with a focus on global development.

Comprehensive Neuropsychological, Psychodiagnostic of Intellectual Function and Learning Disorder assessments are also available for patients up to 17 years and 11 months. The main objective is to investigate functions such as attention, language, perception, memory, motor functions in people with complaints of cognitive and behavioral changes. The assessments help in understanding the impact of changes in the functioning of the individual and enable the professional to indicate the treatment more appropriate to each case.

### HIGHLIGHTS OF THE YEAR

**We expanded the service** to the private market, totaling more agreements with renowned health care providers for consultations and therapies.



# Inclusion

A strategic pillar of the Organization regarding support for the inclusion of people with intellectual disabilities in society. The Inclusion services work directly with the schools of the regular education system, in the labor market, in cultural and sports activities, as well as maintain the functionalities of people with disabilities in the process of aging.

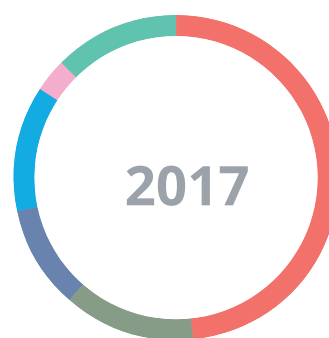


## Educational

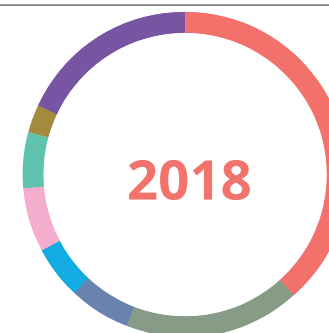
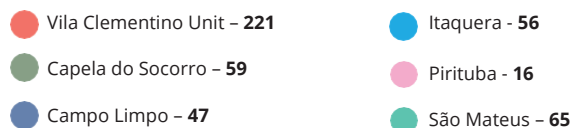
Accompanying the life cycle of the person with intellectual disability, one of the supports offered by APAE DE SÃO PAULO is the Specialized Educational Assistance (AEE), which offers support to the student from 04 to 17 years old, with the objective of breaking down barriers in the teaching and learning process, through accessible resources and strategies, enhancing the conditions for continuity of studies in other levels of education.

The assistance of the AEE is carried out in rooms properly equipped with teaching materials, technological resources and games. The set of activities is developed through projects, as we believe this is a way to organize teaching and learning activities in a meaningful way.

### TOTAL OF STUDENTS ASSISTED

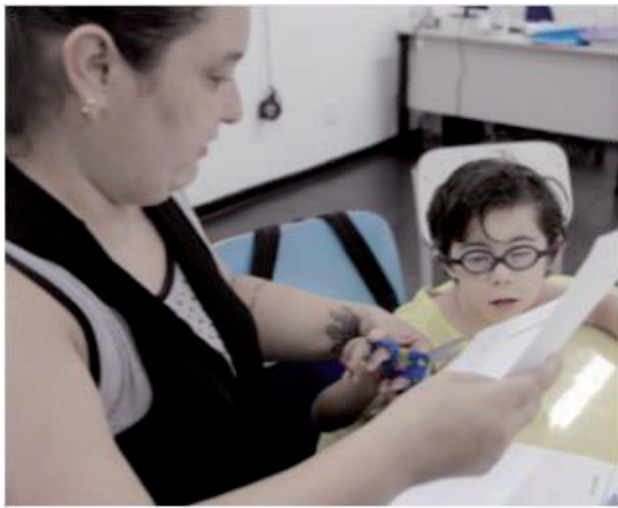


Total of Students  
464



Total of Students  
419





### SENSORY INTEGRATION ROOM

We offer care to children from 02 to 12 years old, with the objective of promoting, through the intervention of Sensory Integration, better development of the person with intellectual disability and/or TEA (Autism Spectrum Disorder), performing the work with sensory stimulation resources, so that the child can acquire autonomy and thereby improve their quality of life.



### PSYCHOPEDAGOGY ASSISTANCE

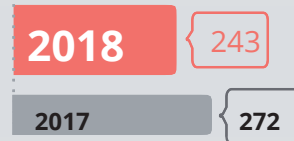
The psychopedagogical assistance serves students from 04 to 17 years old, with learning difficulties. It aims to identify this process from a multidisciplinary and interdisciplinary perspective, considering the psychological, cognitive and social factors of the student. It stresses the importance of the integration between psychopedagogical monitoring, school and family, in order to minimize or overcome the difficulties presented in the student's learning process.

## Socioeducation

During adolescence and youth, the Socioeducation Service has the aim of developing skills and abilities for the self-management and autonomy of people with intellectual disabilities. The activities carried out use sports, visual arts, dance, theater and music languages, offering each participant an appropriate stimulus for their need



### People with intellectual disabilities assisted



### Objectives achieved with PIA\*



\* PIA - Individualized Assistance Plan  
 \* The expected percentage is at least 70%.

## HIGHLIGHTS OF THE YEAR

Throughout the year 2018, the main objective of the Socioeducation Service was to establish partnerships with public or private facilities in the living regions of people with intellectual disabilities in order to initiate a process of guaranteeing community life for these people.

Three partnerships were carried out in the southern region of the municipality, where the highest demand of the people assisted in the Socioeducation Service is concentrated. Currently, 70 people with intellectual disabilities attend inclusive activities in their territory.

## Qualification and Professional Inclusion

The Organization offers the Qualification and Professional Inclusion Service for people with intellectual disability and TEA - Autism Spectrum Disorder who seek to enter the labor market. Based on the Supported Employment methodology, used in European countries and the United States, young people and adults are included in companies and receive technical support for at least 12 months. Therewith, people who historically found barriers to conquer their space find the necessary support for their effective inclusion and permanence in the working world.

APAE DE SÃO PAULO is still a forming entity in Professional Learning.

Its action has two units, Itaim and Interlagos, but develops decentralized activities in several regions of the city.

In addition to partnerships with important private companies, in 2018, processes for inclusion in the Public Prosecution Office of the State of São Paulo and Regional Labor Court are now carried out.



### PEOPLE INCLUDED IN THE LABOR MARKET

2018

**417**

2017

**497**



### PARTNER ORGANIZATIONS OF THE PROGRAM OF INCLUSION AND PROFESSIONAL QUALIFICATION:

- Associação Brasileira de Criadores de Cavalos
- Arcos Dourados (McDonald's)
- Atacadista Roldão
- Brasanitas Empresa Bras. Saneamento
- City Council of São Paulo
- Colgate Palmolive Indústria
- Consórcio CST / SERVENG
- Compugraf Equipamentos de Segurança
- Cury Construtora e Incorporadora
- DV3 Soluções Logísticas
- Elevadores Otis
- Duratex S.A.
- Firmenich & Cia.
- Fundação FEAC de Campinas
- Fundação Prada
- General Motors do Brasil – GM
- Gol Linhas Aéreas
- GRSA Serviços de Alimentação
- Grupo Pão de Açúcar / Extra / Casas Bahia / Ponto Frio
- Hospital Cristóvão da Gama
- IMC Saste Construções Serv. Com.
- Laboratório Fleury S/A
- Libbs Farmacêutica
- Locaweb Serviços de Internet
- Lojas Renner
- Manserv Montagem Manutenção
- MDS Merck Sharp & Dohme
- Public Prosecution Office of the State of São Paulo
- Natura Cosméticos
- Nespresso / Nestlé do Brasil
- Open Text Tecnologia
- Pearson Education Brasil
- Prosegur Brasil S/A
- Restoque S/A
- SESC São Paulo
- Sodexo do Brasil
- Sulamericana Comércio de Fantasias
- Supermercado Padrão
- Supermercado Saúde
- Ultrafarma Saúde Ltda.
- Court of Justice of the State of São Paulo
- Regional Labor Court of São Paulo
- Vila Grano Pães e Conveniências



## Aging

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For this life cycle, the Organization has the Aging Service that assists people with intellectual disabilities, who present suggestive signs of aging.

Its proposal of assistance contemplates activities that are offered through workshops, aiming at the preservation of the functionalities of the individual. To this end, it counts on a multi and interdisciplinary team specialized in Gerontology. All activities developed aim to maintain functionality through health promotion actions, and the exercise of autonomy.



### PEOPLE ASSISTED IN THE AGING SERVICE

2018

**132**

2017

**142**

## Legal & Social Program

The program aims to guide, disseminate, guarantee and preserve the access of people with intellectual disabilities and family to their rights and duties, based on the concepts of autonomy, protagonism and full citizenship, aiming at the best interest of the public served.

It also works with professionals from the Organization or the system in order to strengthen the system of defense and guarantee of rights. The team has lawyers, social workers and psychologists.

### NUMBER OF PEOPLE WITH INTELLECTUAL DISABILITIES AND/OR FAMILIES ASSISTED IN THE LEGAL & SOCIAL PROGRAM

2018

**2,516**

2017

**2,193**



## HIGHLIGHTS OF THE YEAR

- In November of this year, we supported the marriage of the couple with intellectual disabilities, Robinson Padrini and Priscila Oliveira, who faced many difficulties in fulfilling the dream of marriage. With the action of the Public Policies and Advocacy Center, the right provided for in the Brazilian Inclusion Law was guaranteed and the engaged couple got married. In all, the news was reported in 45 newspapers and news portals across the country, highlighting O Estado de S.Paulo, Terra, UOL, IstoÉ, R7, Correio Braziliense and Jornal do Brasil, with more than 1 million Reais on media exposure.

Photo: Daniel Teixeira





## Violence Prevention Program

The program acts based on the compulsory notifications sent by other areas of APAE DE SÃO PAULO. The main objective is for professionals to identify the urgent need to intervene with families in order to minimize situations of vulnerability that signal a risk of violence; implement actions and referrals aimed at ending the cycle of violence; guide cases involving the violation of rights. Psychosocial care is provided for people with intellectual disabilities and their families.

The program also works with prevention, conducting orientation actions, raising awareness with groups of family members and training not only of the Organization's employees, but also of others who deal with intellectual disability.

The purpose of the training is to prepare professionals to identify possible signs of violence and build a professional perspective of prevention

### VIOLENCE NOTIFIED BY APAE DE SÃO PAULO IN 2018

Total Notifications: 160

#### GENDER

Female	39%
Male	61%

#### TYPOLOGY

Physical Violence	12%
Psychological Violence	40%
Sexual Violence	18%
Negligence	16%
Bullying	14%

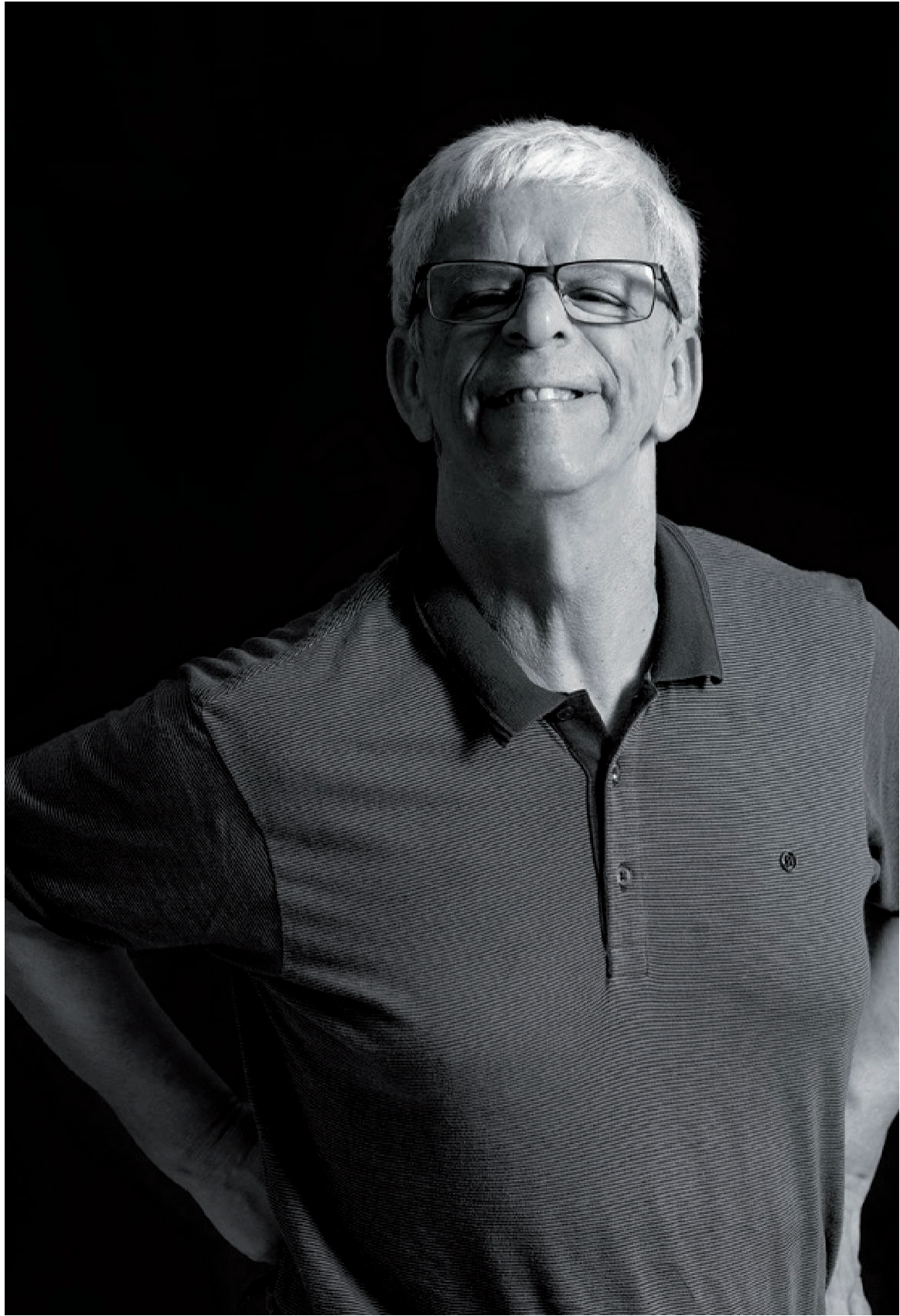
## Ensuring Rights Project

In order to educate and touch the players of the protection and guarantee of rights system regarding public and social policies directed at children and adolescents with intellectual disabilities and to assist and guide in the legal and psychosocial areas people with intellectual disabilities and their families, the project - in 2018 - had a social impact of 617 beneficiaries.

The assistances took place in the period from May to December, in a direct way, in training, considering the Organization's public, family members and professionals who work in the area of intellectual disability.



**Fernando Jacinto**  
53 years old



## **Society**

Inclusion as a principle and as a fundamental right.

# Public Policies and Advocacy

All the services offered by APAE DE SÃO PAULO to people with intellectual disabilities and their families have the social inclusion as their guiding principle. However, there are still many barriers to overcome. With that in mind, the Public Policies and Advocacy Center was created, which seeks to guarantee the fundamental rights listed in the Convention on the Rights for People with Disabilities, enacted by the UN in 2008.

## Advocacy

It acts in the incidence of public policies in a collaborative way with the government departments, elaborating and orienting projects of public interest, as well as focusing on the Legislative and Executive branches so that the laws are actually fulfilled. It also is represented in councils of rights, systems, forums and social movements. The Organization also acts in the articulation and training of players of the Ensuring Rights System through projects sponsored by private social investment and partnerships with the government.

### Rights Councils at the municipal, state and federal level:

1. Municipal Council for People with Disabilities (Self-defenser);
2. Municipal Council for the Rights of Children and Adolescents;
3. Municipal Council for Youth Rights;
4. Municipal Council of Social Welfare;
5. State Council of Social Welfare;
6. National Council for the Rights of Children and Adolescents.

### Systems, Forums and others:

1. Municipal Commission to Counter Violence, Abuse and Sexual Exploitation of Children and Adolescents;
2. São Paulo State Forum of Entities for People with Disabilities;
3. State Program of Assistance to People with Intellectual Disabilities;
4. National Early Childhood Network;
5. National Union of Neonatal Screening Services (UNISERT);
6. National Forum on Inclusive Education - in Defense of the Right to Inclusive Education;
7. Monitoring and Follow-up Commission of the State Program for Prevention and Countering Violence against people with disabilities;
8. Global Alliance to Eradicate Violence against Children;
9. Monitoring Committee of the State Program for Prevention and Violence against People with Disabilities.



**ATTENDANCE  
IN RIGHTS COUNCILS, SYSTEMS,  
FORUMS AND OTHERS**

2018

**16**

2017

**15**



## HIGHLIGHTS OF THE YEAR

- **In March**, APAE DE SÃO PAULO was elected representative of the Municipal Council of Social Welfare in the workers segment; and in August was re-elected for the Coordination of the São Paulo Forum of Entities for People with Disabilities.
- **In September 2018**, a campaign on Inclusive Education was launched with the objective of disseminating an important channel of complaints regarding violations of rights occurred in the school environment. The telephone number mentioned in the campaign is from the Municipal Secretary of the Person with Disabilities, who became responsible for receiving calls and also generating data and information about this reality.

- **On November 14, 2018**, an amendment was made to Decree 58,514, which approves and establishes the Municipal Plan on Early Childhood 2018-2030 with proposals related to children with disabilities.

- **Approval of the joint resolution** CONANDA\* and CONADE\* No. 01, of October 24, 2018, which provides guidelines for the care of children and adolescents in the System of Ensuring Rights of Children and Adolescents.

\* CONANDA - Conselho Nacional dos Direitos da Criança e do Adolescente (National Council for the Rights of Children and Adolescents)

\* CONADE - Conselho Nacional dos Direitos da Pessoa com Deficiência (National Council for the Rights of People with Disabilities)

## Articulation and Mobilization Program

In defense of the rights of people with disabilities, APAE DE SÃO PAULO, through its Articulation and Mobilization Program, counts on the support and partnership of institutions of government.

Its objectives are to focus on public policies aimed at protecting, promoting and guaranteeing the rights of people with intellectual disabilities and to mobilize the players of the protection and defense system to identify and intervene in situations of violence and violation of rights against people with disabilities.

In 2018, the program worked in the institutional representation in commissions and working groups on Protection and Prevention of Violence; on the preparation of theoretical publications, two newsletters for the professionals of the protection system who work in the State of São Paulo, and on an article with international publication, on the website of Inclusion International; on the spreading of knowledge through the "I Seminário Mediação Assistiva: como gerir conflitos no contexto da pessoa com deficiência" seminar, on the "Fortalecendo o Sistema de Garantia de Direitos: prevenção e atendimento de crianças e adolescentes vítimas de abuso e exploração sexual"

seminar, of the Municipal Council for the Rights of the Child and Adolescent of São Paulo, and on the cycle of lectures "Compreendendo a deficiência intelectual", conducted by the Education and Research Institute of APAE DE SÃO PAULO.



### HIGHLIGHTS OF THE YEAR

**A partnership was established** with the Laboratory for Analysis and Prevention of Violence (LAPREV), of Federal University of São Carlos (UFSCAR), to collect and analyze data on violence against people with disabilities in new projects was established. As well as the implementation of two projects: "Territories and Networks: Prevention of violence against people with disabilities" and "Territory for All: accessibility, emancipation and violence prevention".



**In December 2018**, APAE DE SÃO PAULO took on the management of the Technical Support Center in the 1st Police Station for People with Disabilities/SP, in partnership with the State Secretariat for the Rights for People with Disabilities - SEDESP. People with all types of disability (physical, hearing, visual, deafblind, intellectual or multiple disabilities), who have been victims of any crime, violation of rights or feel threatened, can access the service, which also has psychosocial and legal guidance.



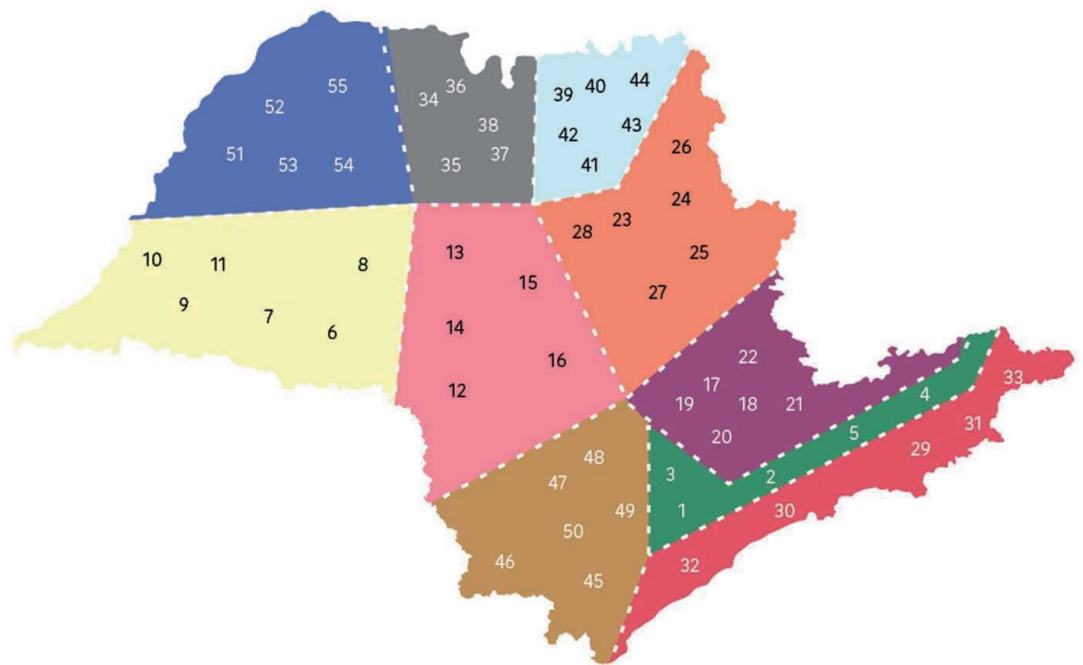
#### POLICE STATION NUMBERS

##### FROM JUN/2014 TO JUN/2018:

- 6,211 assistances;
- Training of more than 4,302 public servants of the Civil Police;
- **1,331** police reports and **266** investigations instituted;
- People with hearing impairment are the ones who seek the assistance most. Next are people with physical and intellectual disabilities;
- The assistances are held **in conjunction with the police team** and cover all types of violation of rights, crimes, various legal guidance and referrals to the public service system.

**SELECTED MUNICIPALITIES**

From the Project - "Territories and Networks: Prevention of violence against people with disabilities"



**PROJECT - "TERRITORIES AND NETWORKS: PREVENTION OF VIOLENCE AGAINST PEOPLE WITH DISABILITIES"**

In a partnership with the State Secretariat for the Rights for People with Disabilities, through the Technology and Innovation Center, the project started in October 2018, with the objective of offering training courses to managers and technicians from various public areas, civil society organizations, rights councils and other services in the municipalities of São Paulo, in order to deepen the debate on the rights of people with disabilities, prevent situations of violence, as well as focus on public policies and the articulation of the local system.

- 1 Barueri**
- 2 Cotia
- 3 Itapevi
- 4 Osasco
- 5 Taboão da Serra
  
- 17 Campinas**
- 18 Americana
- 19 Indaiatuba
- 20 Hortolândia
- 21 Leme
- 22 Sumaré
  
- 34 São José do Rio Preto**
- 35 Andradina
- 36 Bebedouro
- 37 Catanduva
- 38 Fernandópolis
  
- 6 Assis**
- 7 Garça
- 8 Lençóis Paulista
- 9 Ourinhos
- 10 Pederneiras
- 11 Piratininga
  
- 23 Ribeirão Preto**
- 24 Barrinha
- 25 Jaboticabal
- 26 Serrana
- 27 Sertãozinho
- 28 Taquaritinga
  
- 39 Guapiaçu**
- 40 Mirassol
- 41 Nova Granada
- 42 Olímpia
- 43 Penápolis
- 44 Votuporanga
  
- 12 Botucatu**
- 13 Conchas
- 14 Itatinga
- 15 Laranjal Paulista
- 16 São Manuel
  
- 29 Santos**
- 30 Guarujá
- 31 Itanhaém
- 32 Praia Grande
- 33 São Vicente
  
- 45 Registro**
- 46 Cajati
- 47 Miracatu
- 48 Pariquera-Açu
- 49 Juquiá
- 50 Jacupiranga
  
- 51 Presidente Prudente**
- 52 Pirapozinho
- 53 Alves Machado
- 54 Presidente Bernardes
- 55 Martinópolis

## Self-Defense Program

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Self-defense seeks to strengthen the exercise of autonomy and the protagonism of the person with intellectual disability.

The group is made up of people with disabilities who come together to discuss and elaborate actions to build a more inclusive society.

The intention is that self-defenders can participate in spaces inside and outside the Organization, taking the theme of intellectual disability in its transversality to the public agenda.

### NUMBER OF SELF-DEFENDERS

2018

**12**

2017

**12**







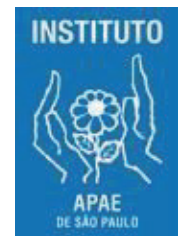
## HIGHLIGHTS OF THE YEAR

- **The selfdefender Stephanie Ferreira Lima** was elected Full Member of the Board of the Municipal Council for People with Disabilities (CMPD), of the biennium 2017-2019. Stephanie, who was an substitute of the Board, took the chair of Rosana Bignami after Rosana resigned the position. It was the first time that a person with intellectual disabilities took up a position within the Board.
- **Two selfdefenders competed and won** the elections for the Disability and Reduced Mobility chair: Ronie Vitorino, running for the title, and Ana Júlia Fernandes, running for reelection, as a substitute. In this space, the duo has the opportunity to discuss relevant themes about the youth of the city of São Paulo, living with young militants of various causes, providing respect for difference and diversity.
- **The selfdefenders** also participated in the workshop, held by APAE DE SÃO PAULO with the director of Asdown Colombia, Mônica Cortéz. The speaker shared her experiences regarding the exercise of supported decision-making and selfdefense in another country.

# Education and Research Institute

The Education and Research Institute of APAE DE SÃO PAULO generates and spreads knowledge about intellectual disability. Research and training are essential in the inclusion process.

Created 34 years ago, the Education and Research Institute of APAE DE SÃO PAULO, of scientific and educational character, acts in the generation and dissemination of the knowledge about intellectual deficiency, gathering programs and projects in the areas of training and professional qualification. It is also responsible for the structuring and management of scientific researches with the objective of assisting in the process of inclusion, prevention and in promoting the quality of life of people with intellectual disabilities, by fomenting discussions on the subject.



## Research

Acting in the structuring and conduction of scientific studies in the biological, genetic, clinical and behavioral aspects of intellectual disability and counting on an acting Scientific Board. In 2018, 12 scientific researches were completed.

The research activity provides the Organization with the role of player, being able to create, test, criticize, improve and then implement new processes and technologies for diagnosis and monitoring of people with intellectual disabilities. In addition to subsidizing data and information in the formation of public policies aimed at the well-being of people with disabilities and the community.





## Scientific Board

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Its objective is to collaborate in the decisions related to the promotion of research and to establish processes, protocols and procedures to produce science in a reasoned and consistent way.

## Education

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**11**  
board  
members

It develops activities aimed at training, updating and improving the professionals dedicated to the areas of Health, Education and Human Rights, contributing to spread the benefits of the knowledge gathered in the Organization to all segments of society. The Institute has a portfolio of courses on the subject of intellectual disability.

- **Accomplishment of 19 researches in 2018;**

- **Publication of 6 articles in indexed journals;**

- **Offering of the graduation course "lato sensu":**

Deficiência intelectual: aspectos neuropsiquiátricos, pedagógicos e inclusivos (Intellectual disability: neuropsychiatric, pedagogical and inclusive aspects).



## Live broadcast of debates

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Four debates were conducted in the format of live broadcast, by Facebook. The purpose is to put forward quality information, and more effectively, to the interested public.

## Scientific Conference

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The III Jornada Científica (III Scientific Conference), which had 66 participants, aimed to share the scientific productions made during the year by researchers from the Organization and educational institutes interested in the subject, in order to exchange experiences that result in the improvement of the quality of life of the people with intellectual disabilities



## Partnerships

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The partnerships contribute to the validation of the work carried out, and the good results come from projects in partnership with public bodies, teaching and research institutions for training the public network and social organizations. It is worth mentioning the affiliation of APAE DE SÃO PAULO to Inclusion International and the role of the Institute in translating the entity's newsletters, making the information of this international organization, which brings together 52 member countries, accessible to all Portuguese-speaking institutions.



## International Seminar on Legal Capacity and Supported Decision-Making

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This event, held in September, brought together 17 national and international experts and the professional community on the subject, with the purpose of establishing guidelines for the implementation of the new paradigm of legal capacity and supported decision-making. During the event, the main changes, challenges and international experiences were presented. These actions contributed to engage players of the Ensuring Rights System about the importance of their role in the implementation process of the new paradigm.



**NUMBER OF SCIENTIFIC & TECHNICAL PUBLICATIONS**

2018

**26**

2017

**22**

**NUMBER OF COURSES CONDUCTED**

2018

**14**

2017

**13**

**NUMBER OF PEOPLE TRAINED**

2018

**407**

2017

**347**

**RESEARCHES COMPLETED**

2018

**12**

2017

**12**

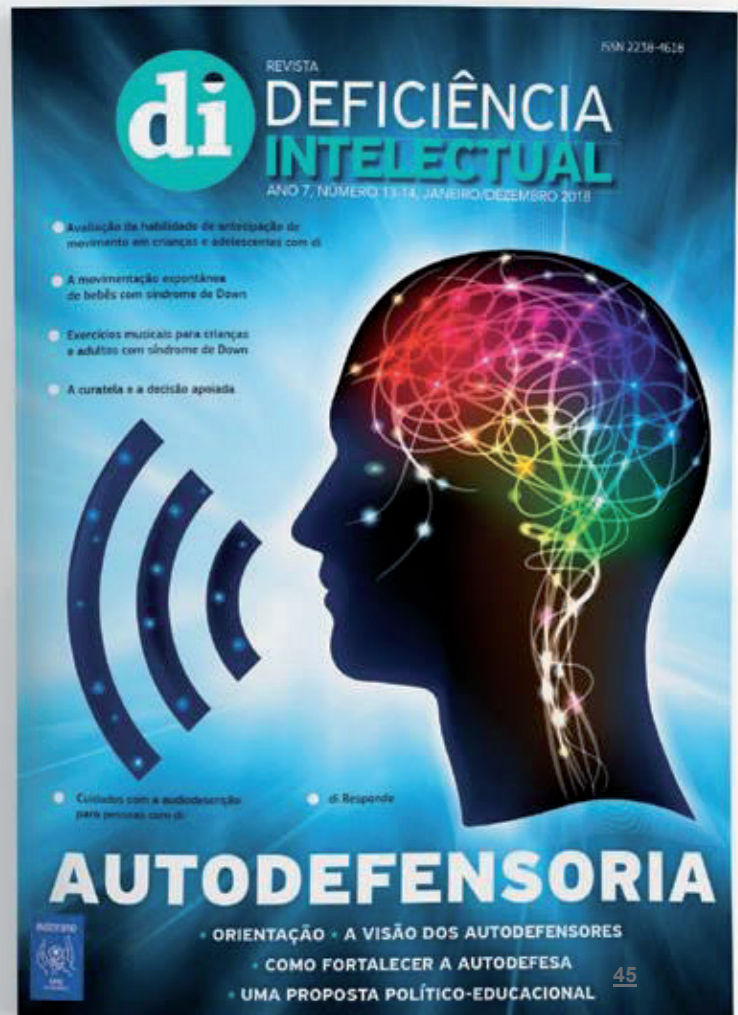
## Revista Di

The only technical & scientific journal focused on intellectual disability, Revista DI came to its 14<sup>th</sup> edition, bringing as its theme self-defense and clarifying how people with intellectual disabilities are already obtaining their guaranteed voice space, and reporting experiences of cases of active individuals in the self-advocacy of their rights, providing guidance on how organizations that support initiatives can contribute to strengthening self-advocacy for the disabled.



Revista DI also has a digital version and can be read by downloading the application on the page at the address below:

<http://www.apaesp.org.br/revistadi>



## Technical & Scientific Production

In 2018, the Institute was responsible for 26 national and international technical & scientific publications.

### 20 MISCELLANEOUS PUBLICATIONS

1. 27 years of the Quotas Law: challenges and advances;
2. The theoretical and practical applicability of sensory integration and the expansion of care offers for children with autism spectrum disorders has been a success in the continued treatment;
3. Ethics and research in the care of people with disabilities;
4. The importance of the family during the aging of the person with intellectual disability;
5. The pedagogical practice in self-defense: autonomy is to own oneself;
6. Basic activities in the daily life of the older person with intellectual disability;
7. Self-defense: a constant work of participation and renewal;
8. It is the Law: people with intellectual disabilities can vote;
9. Inclusive Education, what is it??
10. Supported Employment is a key effort for concrete inclusion;
11. I can work, have my own opinion and date;
12. Educational Inclusion: flexibilization and curricular adaptation;
13. The benefits of Aquatic Physical Therapy;
14. Is my child lazy or does he have difficulty in studying?
15. Hell Prick Test: frequently asked questions;
16. Hell Prick Test: understand why it is important to test newborns;
17. A social and memory rescue through button soccer;
18. Do you what Advocacy is?;
19. Mass spectrometry meets NGS: Molecular confirmation of abnormal TMS in emergency setting;
20. International best practice recommendations for evaluation of responsiveness to sapropterin in phenylketonuria patients.

### 6 PUBLICATIONS IN INDEXED JOURNALS

1. Analysis of the linguistic profile in Down Syndrome using Arizona battery for communication disorders in dementia;
2. Diagnostic Approach to microdeletion Syndromes based on 22q11.2 investigation: Challenges in four cases;
3. "Neuroimaging and other modalities to assess Alzheimer's disease in Down syndrome";
4. Test-Retest Reliability and Clinical Feasibility of a Motion-Controlled Game to Enhance the Literacy and Numeracy Skills of Young Individuals with Intellectual Disability;
5. The motor repertoire in 3-5 month old infants with Down syndrome;
6. The validity and reliability of the CAMDEX-DS for assessing dementia in adults with Down syndrome in Brazil.

THE INSTITUTE ALSO  
PRESENTED WORKS IN  
NATIONAL AND  
INTERNATIONAL CONGRESSES.

## Congresses Annals

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*1. International best practice recommendations for evaluation of responsiveness to sapropterin in phenylketonuria patients;*

*2. Mass spectrometry meets NGS: Molecular confirmation of abnormal TMS in emergency setting.*

## 12 Researches Completed

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1. The adaptation and validation of the SIS support intensity scale for Brazil: a contribution for evaluation of young individuals and adults with Intellectual Disability;
2. Application to people with intellectual and/or physical disabilities and their families: for access to multidisciplinary professionals, entities, providers with information sharing and creation of interfaces and related channels of accessibility and usability;
3. Acquisition and improvement of executive functions: a program focused on the independence and quality of adult life with intellectual disability;
4. Evaluation of the effects of a video game-based program on manual dexterity and overall coordination of a group of adolescents with Down Syndrome;
5. Intellectual deficiency and adult health aspects: comparative profile with typical healthy individuals;
6. Inclusive education in APAE DE SÃO PAULO: experience report after six years of transition from the special school;
7. Effects of animal assisted therapy on the verbal and nonverbal expression of psychic contents in adults with intellectual disabilities;
8. Supported employment: from person-centered planning to improved quality of life;

## Jovem Pesquisador Scholarship

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In June, a call for selection of research projects was opened of the Jovem Pesquisador Scholarship, aimed at candidates who already have PhD degrees.

Of the 19 papers submitted, 14 were preselected and two of the four scholarships available were filled out with the following themes:

1. Translational neuroimaging in intellectual disability: assessment of molecular alterations associated with aging in Down Syndrome;
2. Production of pluripotent stem cells induced from peeled epithelial cells in the urine of individuals with Down Syndrome.

9. Research on risk factors for cognitive decline and dementia in adults with Down Syndrome and validation of CAMDEX-DS;
10. Quality of life of parents of adolescents with Down Syndrome: can siblings make a difference?
11. Relationship between muscle and ligament characteristics of individuals with Down Syndrome and temporomandibular muscle dysfunction;
12. Translation and validation for Brazilian Portuguese of an instrument for morphological examination applied to Autism Spectrum Disorder.



# Marketing and Communication

**Internal and institutional communication is fundamental for the strategic positioning of an Organization. In dealing with the issue of intellectual disability, a matter of great depth, the role of communication is to overcome barriers, taking our great mission to include to the greatest number of people.**



## HIGHLIGHTS OF THE YEAR

**In order to make the population aware of the importance of the Neonatal Heel Prick Test**, APAE DE SÃO PAULO and Unisert, in partnership with Plug, promoted the second edition of Lilac June. We emphasize the importance of the test, which is fast, free, mandatory by law and detects illness in the first days of the newborn's life even before the symptoms appear. For the celebration of the date, monuments in São Paulo and in Rio de Janeiro received lilac lighting, the color of the campaign. We also had the support of several bloggers and digital influencers who supported the cause, such as the actress and official ambassador of the campaign Naiumi Goldoni and the tv hostess Sabrina Sato. In addition, we also count on the support of the magazines Materlife and Pais & Filhos, the brand Chicco and Instituto Mauricio de Souza.

In general, covering all the areas, services and activities of the Organization, we achieved a media exposure of R\$ 96,974,210, with special mention on O Estado de S. Paulo, Globonews, TV Globo, TV Record, TV Cultura, TV Brasil, TV Bandeirantes, RedeTV!, R7, G1, among other vehicles of great relevance.

Our social media is constantly growing. We reached 428,000 fans on our Facebook page, getting 106% increase over 2017. There were an average of 48 thousand hits per month on our site, showing the relevance of the channel for people to know about intellectual disability.

On March 21, the World Down Syndrome Day is celebrated. In 2018 it was no different, our campaign was intended to make the voice of people with Down Syndrome increasingly stronger, and to pursue a more and more inclusive world in which they could #IrProMundo and make their own choices. To make this action even more effective, we have the help of celebrities to spread this important date.

In partnership with Z515, the Marketing and Communication area of APAE DE SÃO PAULO conceived the film creation project and the ads of the Inclusive Education campaign. The concept of the ads is that schools that close doors for people with intellectual disabilities are against the law and giving a class of intolerance. Because of its importance, the campaign has turned viral into social media.





## Prizes

In 2018, APAE DE SÃO PAULO was recognized by different institutions for its transparency and action in the cause of intellectual disability, through its services and programs, such as Supported Employment and Self-defenders, as well as campaigns such as #IrProMundo.

- Partner Company Stamp for the support to the professional inclusion in the Public Prosecution Office of the State of São Paulo;
- VII Ações Inclusivas para Pessoas com Deficiência Award of the State of São Paulo;
- Melhores ONGs 2018 Award;
- 21<sup>st</sup> Betinho de Democracia e Cidadania Award;
- 1<sup>st</sup> Marco da Paz – Inclusão sem Limite Award;
- Transformadores de Cidadania Trophy, in the category "Engagement".



**Jamile Oliveira  
de Souza**  
13 years old

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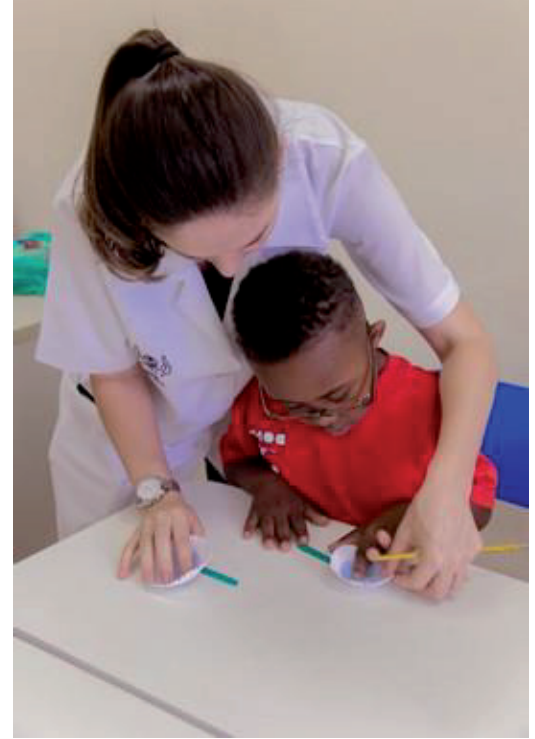


# Personnel Management

That's where our purpose gets  
shape. And soul.

# Employees

Working for such a relevant cause is not an easy task, it requires commitment and tenacity, so APAE DE SÃO PAULO counts on a group of 466 professionals qualified and focused on the Organization's mission.



The non-profit organizations have undergone major managerial and strategic changes over the last decade. In addition to the concern to ensure the best use of available resources, another challenging theme is the search for a professionalized, effective management.

Social organizations have a unique importance because human capital is the most precious resource of a non-profit Organization. They are people passionate for the cause in which they act, transforming the reality of thousands of people. And at APAE DE SÃO PAULO, it is not different. It is through people that the cause of intellectual disability is known and recognized.

## NUMBER OF EMPLOYEES

2018

# 466

2017

# 461

## PROFILE OF EMPLOYEES

### Level of Education

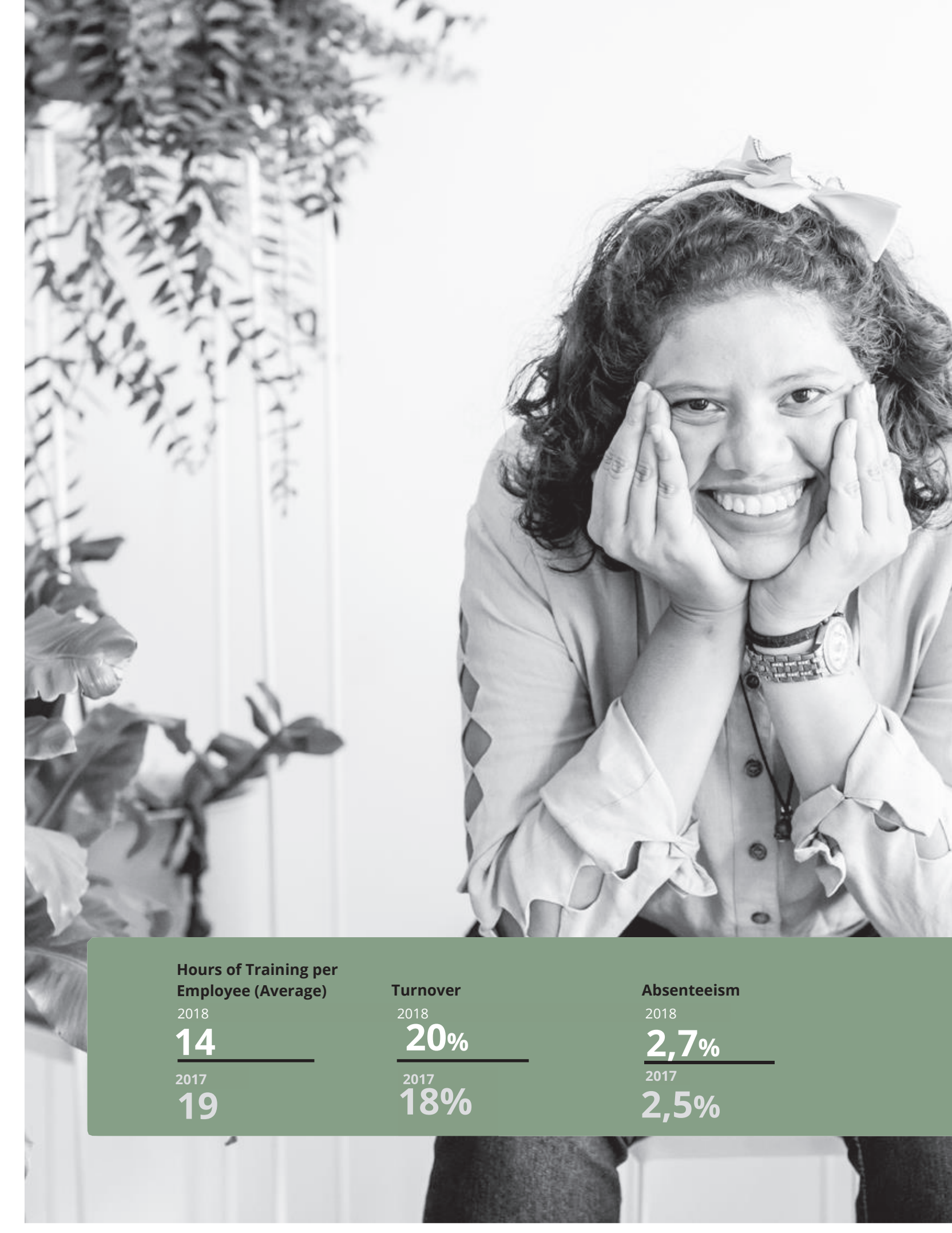
Doctorate, Master, Graduate	22%
Undergraduate	33%
High School	34%
Primary School	11%

### Gender

Female	76%
Male	24%

### Age Group

18 to 20 years old	1%
21 to 30 years old	21%
31 to 40 years old	43%
41 to 50 years old	21%
More than 50 years old	14%



**Hours of Training per Employee (Average)**

2018

**14**

2017

**19**

**Turnover**

2018

**20%**

2017

**18%**

**Absenteeism**

2018

**2,7%**

2017

**2,5%**

# Volunteers

APAE DE SÃO PAULO recognizes the importance of voluntary work for actions that make a difference in the daily routine of the Organization.

Established in 1970, on the initiative of Mrs. Jô Clemente, the APAE DE SÃO PAULO Volunteering is an area of support to the various services of the Organization.

With dedication and team spirit, volunteers contribute to improving the quality of life of people with intellectual disabilities and strengthening the work of APAE DE SÃO PAULO in society.

## VOLUNTEERING - HOUR/WORK VALUATION

2018

**R\$ 435,050.64**

2017

**R\$ 380,784.87**

## OUR NUMBERS

2018

**259**

Active  
Volunteers

2017

**199**

Active  
Volunteers

## Our Activities

### PRACTICAL ARTS

The volunteers develop craftwork to be marketed at two major events, the Mother's Day Bazaar and the Christmas Bazaar, as well as the production of promotional gifts for individuals and businesses on demand. All income is returned to the Organization's projects.

### FAMILY SPACE PROGRAM

It is a project of coexistence and exchange of experiences between relatives and people responsible for intellectual disabilities individuals of the Organization.

Activities include crafts, yoga, wellness activities, beauty, among others. Each year, participants prepare Christmas decorations and hold a large exhibition.

### HISTORY OF VOLUNTEERING

The project was developed with the objective of rescuing the volunteer path of the APAE DE SÃO PAULO, aiming that the experiences and perceptions that involve the volunteers be treated as historical and cultural patrimony of the values of the Organization. The spread of this material happens through internal communication tools for both volunteers and employees.



## HIGHLIGHTS OF THE YEAR

- Faculdade Paulista de Pesquisa e Ensino Superior (FAPPES) established a partnership with APAE DE SÃO PAULO, through the Volunteering area, with students who became remote volunteers, performing actions such as collection of tax coupons and donation of products.

## PARTNERSHIPS



A.C. Camargo  
Cancer Center



### HOSPITAL A. C. CAMARGO

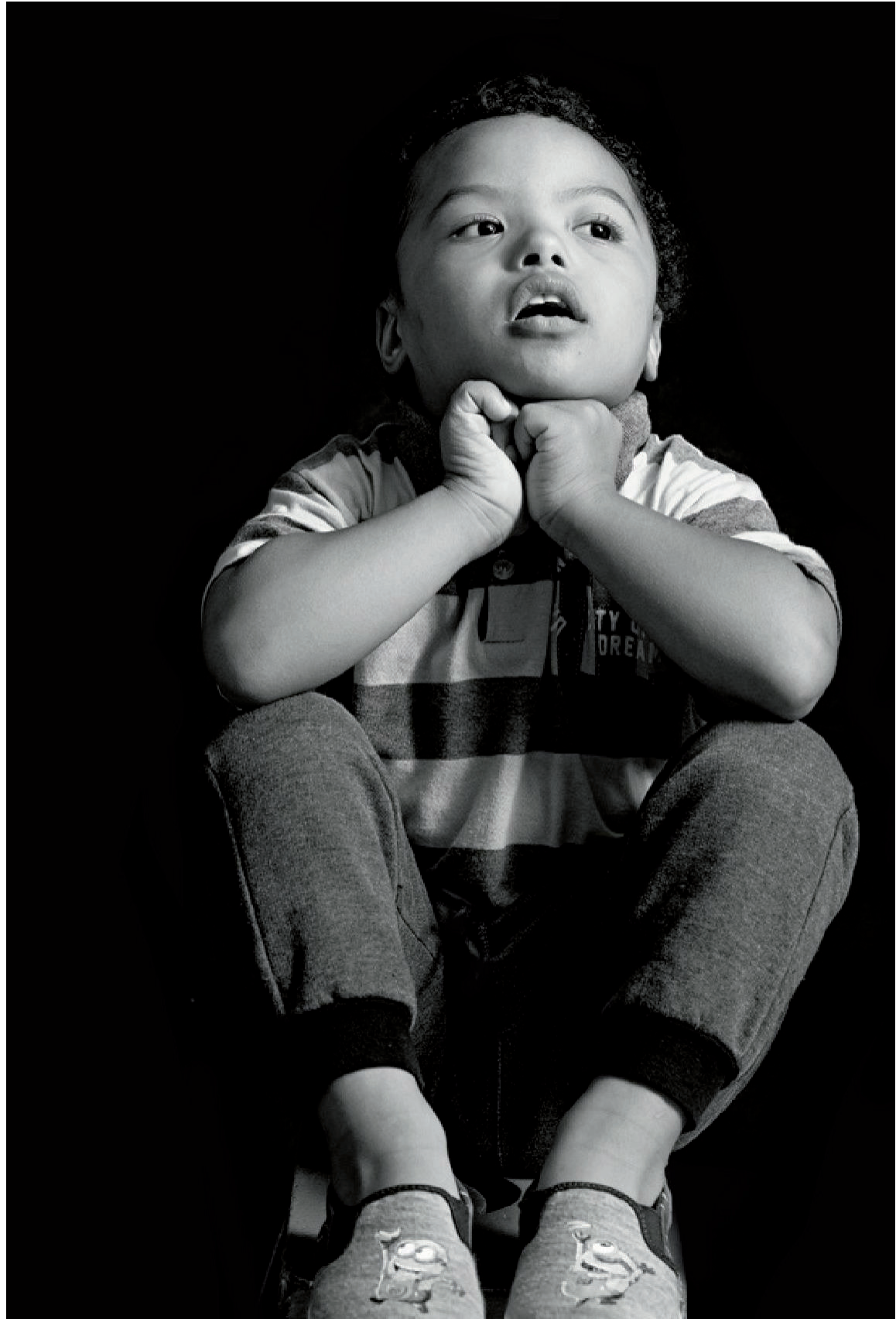
For 10 years, we have collaborated with Hospital A. C. Camargo through the "Awakening Health Program" - a cancer prevention campaign. All treatment and tests are offered free of charge when there is internal need for both volunteers and staff.

### ATADOS

It is a social platform that connects people and organizations. An important partner also in the promotion of the vacancies of APAE DE SÃO PAULO.

**Angelo de Sousa  
Barbosa** 5 years old

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# **Financial Management**

Careful management of  
resources to accomplish our  
mission.

# Mobilizing Resources

For the maintenance and expansion of the structure and activities offered by APAE DE SÃO PAULO, it is necessary to mobilize resources that seek innovation, as well as the diversification of the revenue and sustainability fronts of the Organization.

Another aspect is the relationship and accountability with each of their partners, thus demonstrating the importance of their social investment and the transformative impact on the lives of thousands of people with intellectual disabilities.

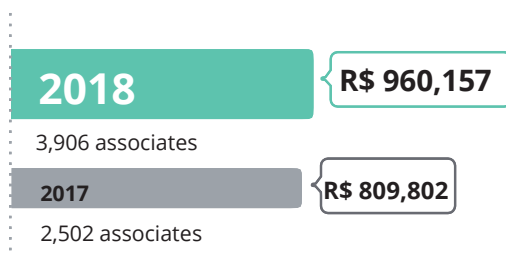
## Bazaar

The permanent bazaar of APAE DE SÃO PAULO is another source of income. We receive donations of clothes, toys, furniture, appliances, utensils and other products, in good state of conservation, in addition to the realization of special bazaars with partner companies.

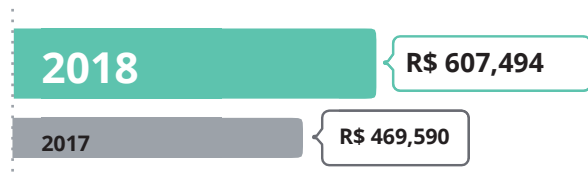
## Services

The year 2018 was one of many challenges facing the Country's economic and financial situation. Even with this atypical moment, the Organization achieved a return beyond expectations of 600 new associates planned for 1,476 new donors.

### ANNUAL INCOME VALUE



### ANNUAL INCOME VALUE



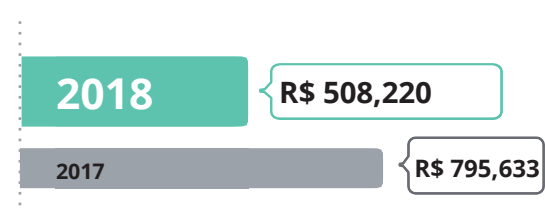
## Business Partnerships



Marketing related to the cause is where the company carries out a social responsibility action adding value to the brand and allocating a percentage of its sales to the Organization.

In addition, for actions with donations starting at R\$ 50,000 per year, the company is certified with the Partner Company seal for dissemination in its products and communication materials.

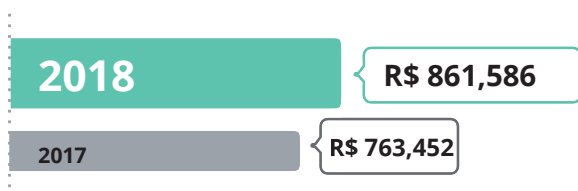
### ANNUAL INCOME VALUE



## State of São Paulo Fiscal Receipt

The great news of 2018 was the possibility of making donations through the application of the State of São Paulo Fiscal Receipt, developed by the Secretariat of Finance. With the new method, individuals can donate their receipts and still compete for monthly premiums. We also maintained partnerships with establishments that provide space for coupon collection in their companies.

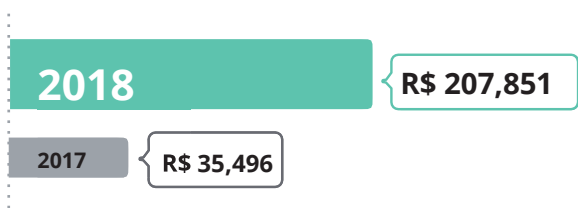
### ANNUAL INCOME VALUE



## Donation of Materials and Services

The reduction of expenses with materials and services is also a way for companies to collaborate with APAE DE SÃO PAULO, thus offering the most varied equipment and services that the Organization needs.

### ANNUAL INCOME VALUE



## Parliamentary Amendments

In 2018, we diversified the line of resource mobilization through the indication of parliamentary amendments. The income from these budgets made it possible to fund the Organization.

### PARLIAMENTARY PARTNERS

State congressman José Américo  
Federal congresswoman Luiza Erundina  
Federal congressman Major Olímpio  
Federal congressman Paulo Maluf

## HIGHLIGHTS OF THE YEAR

### Sponsorship of Projects

In 2018, we had the support of Instituto Helena Florisbal and Fundação Prada in sponsoring the Self-defense Program and the Professional Qualification and Inclusion Service, respectively.

### CMPC Melhoramentos

In partnership with the baby care brand Babysec, of CMPC Melhoramentos, an initiative was launched in October in Latin America to raise the awareness of the population about the importance of social inclusion since childhood. Created by the body BBDO Chile, the initiative consisted in the publication of a video with testimonies of parents whose children have Down Syndrome. In addition, the diapers were stamped with baby Trini, who has Down Syndrome, and the seal of Partner Company of APAE DE SÃO PAULO in their packaging.

### BGS

For the third consecutive year, we participated in the largest game fair in Latin America, the BGS - Brasil Game Show, with food collection and institutional action. For the first time, in partnership with Brazilians Against Time (Br.AT), we held a marathon of speedruns - competitions to finalize games in less time.

The games were performed live, with national and international participants, and also transmitted online, through the Twitch platform.



## Events

Events are promoted with the goal of generating visibility on the cause of the APAE DE SÃO PAULO, strengthening relations with the various strategic publics and raising financial resources for the Organization.



### 5° Charity Gourmet

Facing an extremely demanding and excellent taste crowd, the event is a special experience to savor Chef Laurent's dinner. Sponsored by Bradesco Cartões, Escola de Arte Culinária Laurent Suaudeau brought together food lovers with good deeds.

### 7° Solidary Christmas

The Solidary Christmas of APAE DE SÃO PAULO is held since 2012. In partnership with a group of motorcyclists - OWLS Bikers, Autostar Harley-Davidson de São Paulo, Multipark and Bradesco Cartões, the project aims to collect toys for children with intellectual disabilities and raise funds for the Organization's actions.



## ANNUAL INCOME VALUE

2018

R\$ 1,025,450

2017

R\$ 1,225,395

## SOCIAL EVENT

### II APAE DE SÃO PAULO Night

In September, the second edition of the APAE DE SÃO PAULO Night gathered around 460 people at Espaço Villa Lobos, proposing a time travel through the rhythms that marked the 70's, 80's and 90's. Signed by José Victor Oliva, owner of the largest live-marketing group in Brazil, the thematic evening was attended by television hostess Didi Wagner, as master of ceremonies,

and the journalist Cesar Tralli. The dinner was offered by Buffet França and the fun was on the DJs Milton Chuquer, Mau Mau and the duo ON'ABEAT, that took the participants to a nostalgic and lively experience. The event was held voluntarily by Samba Marketing ao Vivo, an agency that is part of the Holding Clube companies and has been promoting events of different sizes for 12 years.



# Finance

The economic uncertainties of the Brazilian market in 2018 negatively affected the main revenues of the Organization.

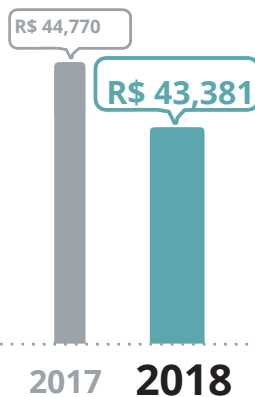
The revenues of APAE DE SÃO PAULO are derived from the partnership that the Organization maintains with the Brazilian Unified Health System (SUS) and the Municipal Secretariat of Education (SME), donations, service provision and covenant of projects approved by public bodies, which are financed by partner companies and individuals who use the tax exemption as a counterpart.

This moment of crisis affected all branches of activity significantly, contributing to the difficult moment that the Organization spent in 2018.

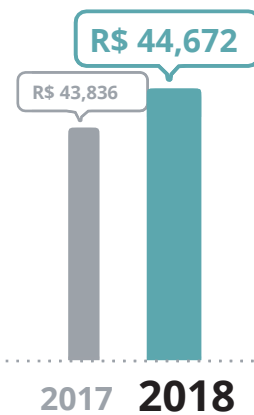
This period requires assertiveness and creativity, so evaluating the opportunities and developing new business is essential for the resumption of the Organization's growth. Given this situation, some of our operations were redesigned for 2019 as a strategy to optimize resources and decrease operating costs, strengthening activities for a year more conducive to growth.



**EVOLUTION OF INCOME** (in thousands of R\$)

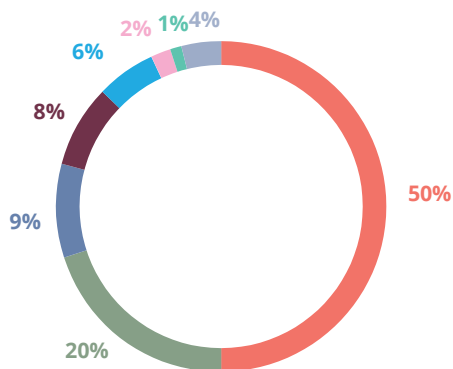


**EVOLUTION OF EXPENSES** (in thousands of R\$)



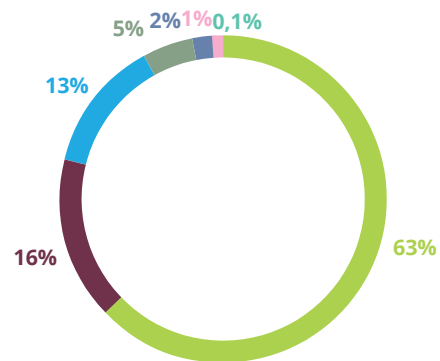


### FORMATION OF INCOME



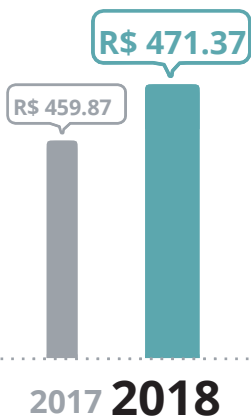
- Medical
- Professional Inclusion
- Tests Appointments
- Events
- Fund Raising
- Education and Research
- Projects
- Others

### FORMATION OF EXPENSES

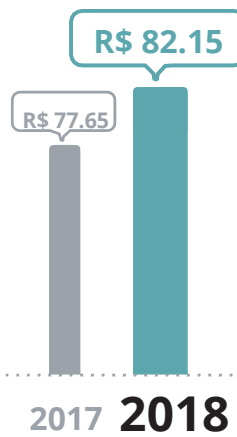


- Staff
- Projects
- Laboratories
- General
- Services
- Events
- Consumption

### COST PER PERSON ASSISTED



### COST BY MEDICAL TEST



# Independent auditors' report on the financial statements

## To the Board Members and Directors of the Associação de Pais e Amigos dos Excepcionais de São Paulo-SP – APAE DE SÃO PAULO.

We have audited the financial statements of the Associação de Pais e Amigos dos Excepcionais de São Paulo-SP – APAE DE SÃO PAULO ("Entity"), which comprise the balance sheet as of December 31st, 2018 and the related income statements, comprehensive income, changes in net worth and cash flows for the year ended on that date, as well as the related explanatory notes, including significant accounting policies and other clarifying information.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Associação de Pais e Amigos dos Excepcionais de São Paulo-SP – APAE DE SÃO PAULO as of December 31, 2018, the performance of its operations and the changes in its cash flows for the year then ended, in accordance with accounting practices adopted in Brazil.

### **Basis for our opinion**

Our audit was conducted according to the Brazilian and international audit standards.

Our responsibility, in accordance with such standards, are described in the following section entitled "Responsibilities of the auditor for auditing the financial statements". We are independent in relation to the Entity, in accordance with the relevant ethical principles set out in the Code of Ethics for Professional Accountants and professional standards issued by the Federal Accounting Council, and we complied with other ethical responsibilities according to these standards. We believe that the audit evidence obtained is enough and appropriate to provide a basis for our opinion.

### **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting practices adopted in Brazil and by such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In the preparation of financial statements, management is responsible for assessing the ability of the Company to continue operating, promoting, where applicable, the matters relating to its operational continuity and use of this accounting basis in preparing the financial statements, unless the management intends to liquidate the Company or cease operations, or has no realistic alternative to avoid the closure of operations.



## **Auditor's responsibilities for the audit of financial statements**

We aim to obtain reasonable assurance that the financial statements, taken as a whole, are free from material misstatement, whether due to fraud or error, and issue an audit report containing our opinion. Reasonable safety is a high level of safety but is not a guarantee that an audit conducted in accordance with the Brazilian and international standards on auditing will always detect any relevant existing distortions. Misstatements may arise from fraud or error and are considered relevant if, individually or jointly, they may reasonably be expected to influence the economic decisions of users taken based on these financial statements.

As part of an audit conducted in accordance with Brazilian and international standards on auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. Furthermore:

- We identify and assess the risks of material misstatement in the financial statements, regardless of whether due to fraud or error; we plan and perform audit procedures in response to these risks; and we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting material misstatement resulting from fraud is greater than that arising from error, since fraud may involve the act of circumventing internal controls, collusion, forgery, omission, or false intentional representations.

- We have obtained an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- We assess the adequacy of accounting policies used and the reasonableness of accounting estimates and respective disclosures made by the management.

- We concluded on the adequacy of the use, by the management, of the operational continuity accounting base and, based on the audit evidences obtained, if there is relevant uncertainty in relation to events or conditions that may raise significant doubt on the Company's ability of operational continuity. If we conclude that there is relevant uncertainty, we should draw attention in our audit report to the respective disclosures in the financial statements or include a change in our opinion if the disclosures are inadequate. Our conclusions are based on the audit evidence obtained up to the date of our report. However, future events or conditions may cause the Company to no longer be in operational continuity.

- We evaluated the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- We have communicated with the management regarding, among other things, the planned scope, the timing of the audit and the significant findings of the audit, including any significant deficiencies in internal control that we identified during our work.

São Paulo, March 12, 2019.

**Flávio Gozzoli Gonçalves**  
Accountant (Auditor of KPMG)  
CRC 1SP290557/O-2

**KPMG Auditores Independentes**  
CRC 2SP014428/O-6

# Balance Sheet

For the fiscal years ended December 31, 2018 and 2017

(in thousands of Reais)

Current assets	2018	2017	Current liabilities	2018	2017
Cash and cash equivalents	444	3,331	Suppliers	960	1,093
Related means	4,536	4,717	Salaries, holidays and social charges	3,752	3.630
Accounts receivable	7,095	6,961	Other accounts payable	(97)	-
Inventories	357	564	Project obligations	3,068	3,776
Other accounts receivable	1,429	1,273		<b>7.683</b>	<b>8.499</b>
Project repayment	541	468			
	<b>14,402</b>	<b>17,314</b>			
Non-Current	2018	2017	Non-Current	2018	2017
Accounts receivable	-	42	Other accounts payable	-	-
Judicial deposits	27	105	Contingencies	97	153
Real estate for sale	70	70		<b>97</b>	<b>153</b>
Investment property	1,565	1,615			
Fixed assets	5,432	6,015			
Intangible	415	497			
	<b>7,509</b>	<b>8,344</b>			
Net Worth	2018	2017			
Equity	16,754	16,385			
Revaluation reserve	1.767	1.961			
Accumulated surplus	(4,390)	(1,340)			
	<b>14,131</b>	<b>17,006</b>			
<b>TOTAL</b>	<b>21,911</b>	<b>25,658</b>		<b>21,911</b>	<b>25,658</b>



**Luan Vitor  
Araujo Miranda**  
14 years old

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# Partners

You have made all this possible.

# Public Agencies

MINISTÉRIO DA  
SAÚDE

MINISTÉRIO DA  
MULHER, DA FAMÍLIA E  
DOS DIREITOS HUMANOS



# Investor Partners\*

International Partner:



\* With donations over R\$ 50 thousand.

# Legal Person

A. C. Camargo	Any Any	Bain & Company	Brazilians Against Time
A.M.C Têxtil Ltda	Arcor do Brasil	Bain CO	BSK Contabilidade
A7 Serviços de Limp e Com Ltda	Arezzo & Co	Banco Bradesco	Buffet França
ABET	Artemis Joias	Banco Safra	Bussmann
Adm Corporate	ArtFix	Banco Votorantim	Camisetas 12 horas
Adobe Systems Brasil	Artgraphic Publicidade S/C Ltda	Bar Brahma	Canal AXN
Adstream Brasil	Artsana Brasil Ltda - Chicco	Barilla Brasil	Canal ESPN
Agência Dmais1 Comunicação	Arx Investimentos	Bauducco	Canal Fox
Agência Mantra	Asian Company Transportation Ltda	Bayard Esportes	Canal Sony Pictures
Agência Plug	Assai Atacadista	Benevity	Cantareira Norte Shopping
Agência Z515	Assoc Paulista de Medicina	BIC	Caritas Diocesana Campo Limpo
Agência Zero11	Astrazeneca S/A	Biolab Sanus Farmacêutica Ltda	Carla Amorim
Agility Morumbi Participações	Atados - Juntando Gente Boa	Blog Vencer Limites	Carpigiani
Alicante Comércio Impor Exp Ltda	Auteq Telematica Ltda	Blue Tree Towers Anália Franco	Cartier S.A
Allfood	Auto Posto Cumbica Ltda	Bny Mellon Serv. Financial	Casa de Carne Ipanema
Alpargatas S/A	Auto Posto Primavera Ltda	Bola 5	Casa de Carne Nova Parisiense
Alpha Taste Aromatizantes	Autostar Harley Davidson	Bônus Clube Bradesco	Casa de Carnes Novilhão
Amaral Pizzaria Ltda	Azevedo Negócio Imob Ltda	Braga de Souza Advogados Assoc	Casa Granado Lab
Ana Tinelli	Baby Center	Brasil Game Show	Casa Santa Luzia Importadora Ltda



Casa Tema	Celso Lima Junior Advogados	Colégio Marista Arquidiocesano	De Criança para Criança
Casas Pernambucanas	Centro Conv. Clube da Turma	Colégio Renascença	Deal Way Comércio Ltda
Cateno Gestão de Contas e Pgtos	Centro de Conv. Interg. Imbé	Colgate Palmolive	Dinâmica Bombas Elétricas
Cavalera	Centro de Integ. da Cidadania	Comércio de Aparas de Papel FM	Discovery Networks Brasil
CDG Construtora	Centro de Tecn. e Inclusão (CTI)	Consigaz	Distribuidora Automotiva S.A
CDL	Centro Profiss. de Adolescentes	Constrodomus Ltda	DJ Mau Mau
CEFAI Butantã	Cervejaria Ambev	Construtora Passarelli	DJ Milton Chuquer
CEFAI Campo Limpo	CGMP - Sem Parar	Cooper Power & Systems	Don Carlo Imoveis Ltda
CEFAI Capela do Socorro	Chicco	Copagaz Distribuidora de Gás S/A	Don Pepe
CEFAI Freguesia do Ó	Chico Rei	Corinthians	Dotz
CEFAI Guaianases	Chocolates Munik	Correcta Alimentos	Dow Brasil
CEFAI Ipiranga	Cia do Whisky	Correios	DQR Com de Aparas do Papel
CEFAI Itaquera	Circus Hair	Creative Salon	Eaton Ltda
CEFAI Jaçanã/Tremembé	Cirurgica Bonaparte	Csu Cardsystem S.A	Editora Atlas Ltda
CEFAI Penha	Clemente Gramani Ed Com	Cyrela Brazil Realty	Edson Gráfica Rápida e Copiadora
CEFAI Pirituba	Clinica Mais Excelência	Dafiti Group	Elemídia
CEFAI Santo Amaro	Clínica Maristella Estética	Damásio Educacional S/A	Eli Lilly do Brasil
CEFAI São Matheus	Clínica Saúde e Movimento	Darling Confecções Ltda	Empório Chiappetta
CEFAI São Miguel Paulista	Cobertores Parahyba	Darol Participações	Escola Culin. Laurent Suaudeau

Escola da Vila	Foto Azul	Groupe SEB	Ind Arteb S/A
Espaço Villa Lobos	Franca Feiras	Grupo Ambipar	Indústria de Alumínios Eirilar Ltda
Estética e Med. Interativa Ltda	Francesca Romana Diana	Grupo Comolatti	Instituto Arredondar
Esteves Cia Ltda	Freezers 1026	Grupo Fleury	Instituto Brasil Ecoworld
Etilux	Fundação CNS	Grupo KSL	Instituto Fernando Fernandes
Eurofarma Laboratories S/A	Fundação Elias	Habib's	Instituto Filantropia
Fabi Barboza Criações	Fundação Prada	Hanesbrands Brasil Textil Ltda	Instituto Gente
Faculdade Anhanguera	Galeria das Lonas	HCL (Brazil)	Instituto Helena Florisbal
Faculdade Integral Cantareira	Ganza Barbearia	Hideko Higuchi Wada	Instituto Mauricio de Sousa
Faculdade IPEMED	Gasball Distribuidora de Gás Ltda	Holding Clube	Instituto Mongeral Aegon
Fakiani Construtora	GE	Honda H Point	Instituto Stop Hunger
Faol Assessoria	Gelson Ferrareze Soc de Adv	Horas da Vida	Instituto Walmart
FAPPES	Germinal Editora E Marketing	Hotel Blue Tree Anália Franco	Interbrax Ltd Ltda
Fênix Editora	Gianni Coberturas e Decorações	Hotel Plaza Athenée-Paris	Irineu Sueli Com. Calçados
Fitas Anhanguera	Google Brasil Ltda	Hotel Royal Palm Plaza Resort	Itaú Cultural
Fogo de Chão Jardins	Gráfica WOW	HSL Brasil	Itaú Unibanco
Fogo de Chão Moema	Grand Mercure São Paulo	IBOPE	Jornal Meio & Mensagem
Formato Comunicação Visual	Green By Missaki _ moda Infantil	Ifruit Digital Influencers	Indústria de Alumínios Eirilar Ltda
Fórmula Ativa	Grill Hall Prazeres da Carne	Imprensa Oficial do Estado S/A	Ki Bichinhos

Kimberly-Clark	M. Cardoso Auto Parts Imp. Exp.	Multicoisas	Pagseguro
Komatsu Brasil International	Macéa Cerâmica Técnica Ltda	Multipark Estacionamentos	Palmeiras
Kopenhagen Berrini	Magazine Luiza S/A	Multipius	Palmipé
Kuka Produtos Infantis Ltda	Malharia Marabá	Mundo do Enxoval	Panalpina Ltda
La Table	Mammy Gestante	N Ferreira Publicidade Ltda	Paypal
La Vera Pasta	Mansur Soc de Advogados	Nasa Laboratório	Pedro Vital Neto
Laticínios Tirolez Ltda	Match Facts S/C Ltda	Nery Sociedade de Advogados	Perkin Elmer do Brasil Ltda
Lee Hecht Harrison - LHH	Mayekawa do Brasil	Ngo Assoc. Corret Cambio Ltda	Pestana São Paulo Hotel
Legítimo Bar	Megashop	Nicajé Agropecuária	Phisalia Produtos de Beleza
Leroy Merlin Brasil	Meka Montagem Industriais Ltda	Nigri Basiche Plan. Interiores	Piraquê S/A
Libbs Farmacêutica	Melhoramentos CMPC Ltda	Nipo Center Atacadista	Pisoag Do Brasil Ltda
Livelo S.A.	Melitta do Brasil	Olegario Cabeleireiros	Pizzaria Camelo
Loja Simb Divina Proporção 647	Metro Jornal	Omron Eletrônica do Brasil Ltda	Pizzaria Carlitos
Lojas Rikwill	Mina Cultural	ON'A BEAT	Pizzaria Dídio
Lojas Sukiya	Mini Toys Com de Brinquedos	Operetta Pizza	Pizzaria Macedo
Lopes – Decorações e Eventos	Miziara Advogados Associados	Outback Santa Cruz	Pizzaria Santa Marcelina
Lux Estética	Mmartan Moema	Outlet BBBem	Popload
Lygia e Nanny	Montevergine	Pack Food Com de Alimentos Ltda	Portal Aceso

Porto Seguro	Rádio Gazeta FM	Revista No Varejo	Santo Caos
Potência	Rádio Mix FM	Revista Pais & Filhos	Santos Stores
Pousada Villa Cambôa	Rádio Nova Brasil FM	Revista Ti Ti Ti	São Paulo Mania
Presente Consciente	Rádio Transamérica	Revista TV Brasil	Municipal Department of Education
PRESHOW Mídia em Cinema	Radisson Blu São Paulo	Revista Vidas Raras	Semente Produções Ltda
Prime Performance Sistemas SA	Rede Galinha Morta	Roberto Shinyashiki	Senac Aclimação
Primetour Viagens	Redecard S/A	Rolamentos CBF Ltda	Serelepe Distrib de Livros ME
Proaction Artigos Esportivos Ltda	Renata Camargo Joias	Rotaveg	Sertin
Projeto Arrastão	Restaurante La Macca	Royal Palm Hotels	Shopping Butantã
Projeto Tesourinha	Restaurante Week	Rubens Decorações	Shopping Center Norte
Prosegur Brasil	Revista Caras	Russell Reynolds Associates Ltda	Shopping Cidade São Paulo
Qualicolor Brasil Ltda	Revista Carta Capital	Sabel Incorporadora	Shopping D
Rachkorsky Advogados	Revista Consumidor Moderno	Sakura Nakaya Alimentos Ltda	Shopping Higienópolis
Rádio 105 FM	Revista e Guia	Samba Comunicações	Shopping Lar Center
Rádio Antena 1	Revista Época	San Raphael Country Hotel	Shopping Light
Rádio Capital AM	Revista HSM Management	Santa Barbearia	Shopping Metrô Tatuapé
Rádio Energia 97 FM	Revista Materlife	Santa Cabeleira	Shopping Patio Paulista
Rádio Gazeta AM Universitária	Revista Minha Novela	Santher	Shopping Raposo

Shopping SP Market	Territory Manag. Comp. Center	Valencien
Shopping West Plaza	The Falls Hotel	VFR Serv.Comunicação
Shoulder	Ticia Pajamas	Villarrica Empório
Sicula Studio de Moda e Papéis	Tiffany & Co	Vinícola Salton
Sinditecidos	Timberland	Vivante S/A
Site UOL	TNG Comércio de Roupas Ltda	Vulcabrás S/A
Site Vidas Raras	Toyng Brinquedos	White Oak Participacoes Ltda
Smart Data Treinamentos Ltda	Transportadora Americana	Wine Brands
Sodexo	Trousseau	Yakult S/A
Studio Prime	Tutti Hortelã Frutti	Zago Gás Natural em Veic Ltda
Studio W	TV Bandeirantes	Zahil
Sulamericana Fantasias	TV Gazeta	
Super Saldo Modas e Acessórios	TV Record	
Superbid	Unifmu	
Tarantino Barbearia & Tattoo	Unimax Trading Ltda	
TBE	Universidade Anhanguera	
Tegma	Universidade Nove de Julho	
Tenda Atacado	Unnimax Trading Ltda	

# Private Person

Ana Maria do Amaral Andrade	Adriano Pimentel da Silva	Alfredo Ribeiro de Castro	Ana Elisa Strenger Ribeiro
Abel Sarmiento da Rocha	Afranio Zucon de A Bueno	Alfredo Santos Junior	Ana Eliza Setubal
Abigail Aparecida Graziosi	Agatha Filier Garcia Martins	Alice Joaquina Correa Nunes	Ana Estela de Sousa Pinto
Achilles Migotto Junior	Agésilpolis Franca Filho	Alice Keico Takeda	Ana Escobar
Adelaide Santanna Saadi Kerbeg	Agnis Kazue Hirata	Alice Ramos Lagareiro	Ana Flavia Pescuma
Adele Pagni Lacotis	Agostinho José Alves Filho	Alice Suzuko Kurihara	Ana Laura Wiethaus Bigaton
Adelia Bergwerk	Airton Soares	Aline Cristina Cipolla	Ana Lucia Barbosa Almeida
Ademilso Pinto	Alan Goveia de Araújo	Alipio Paulino Neto	Ana Lucia Brito Caetano da Silva
Adilson Lopes Correia	Alberto Augusto de Camargo	Allan Suzarco Ferraz	Ana Lucia Bucheb
Adirce Ruffo	Albina Lopes de A Duarte	Alpheu Lazaro Rodrigues	Ana Lucia L R Alves
Adolpho de Souza Naves	Albino F. Pereira Neto	Altino Valentim Gomes	Ana Lucia Nakamura Mattazio
Adriana Amaral Dias	Albino Pereira de Mattos	Aluisio Abdalla	Ana Luiza Vianna V do Couto
Adriana Bomeny Freire	Alcides Aparecido Gimenes	Alzira dos Prazeres A Ferreira	Ana Magda Stradioto Casolato
Adriana Carvalho Pereira Diniz	Alda Cruz Hacchinetti	Amanda Montone Belluzzo	Ana Margarida F P Anastacio
Adriana Collina Scanavaca Garcia	Alegria Kosminsky	Amaury Junior	Ana Maria Alvarez
Adriana Jacoesberg	Alessandra Cassia Cardoso	Ana Amaral	Ana Maria Carazo
Adriana Okagawa Januario Braga	Alessandro Padilha Bella Martini	Ana Angélica Ferrari Silva	Ana Maria Curvelo Borges
Adriana Pastore de Maria	Alex Abner de Oliveira da Costa	Ana Beatriz Teixeira Lumatti	Ana Maria da Cruz
Adriana Piccioni Nalon	Alex Anton	Ana Bruna Tealdi Almeida	Ana Maria Izzo
Adriana Rivera da Silva	Alexandra Bandeira de Mello	Ana C. Haddad	Ana Maria Junqueira Fabrino
Adriana Silva Akimoto	Alexandra Kalaes de Souza	Ana Carolina da Costa	Ana Maria Madeira de Sa
Adriana Vitoriano	Alexandre Guerra	Ana Carolina Pimenta	Ana Maria Mattos Brunetti
Adriane Armelim	Alexandre Maurano	Ana Claudia G. Carcati	Ana Maria Oliveira de Jesus
Adriane M Koszka Neves	Alexandre Medeiros	Ana Cristina Libório	Ana Maria Oria
Adriano Bisker	Alexandre Nozki	Ana Cristina SJ Carvalho	Ana Maria Pagano Couri
Adriano Pedrazini	Alfredo Fernando Vieira	Ana Cristina Toyama Sato	Ana Maria Spreafico Moreno

Ana Olimpia D Maia Cardoso	Andreia Moura Silva Vilaça	Antoninho Vicente de Zoppa	Aparecida Ivone Munhoz Galbetti
Ana Paula Assumpção	Andreia Paro	Antonio Batista Dos Santos	Aparecida R Ramone
Ana Paula Batista Caliman	Andresa de Sá Cruz	Antonio Branisso Sobrinho	Aparecido Cardoso da Silva
Ana Paula Brito	Andressa Zeghaib	Antonio Caetano de Souza	Aparecido Peres da Silva
Ana Paula C Gonçalves	Anelio Silva Nascimento	Antonio Carlos Bechtold	Aracelis Lopes Affonso
Ana Paula de Arruda Haddad	Anesia Goncalves Betete	Antonio Carlos Dias Ferrari	Arlei Augusto Piton
Ana Paula El Jamal	Anete Zanetti	Antonio Carlos Possale E Silva	Arlete Aparecida da Silva
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Ana Ruth C S M Bueno	Angela Maria Guimarães Azevedo	Antônio Eduardo Rocha Alves	Arthur Alves Pinto
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Andre Rosa do Nascimento	Anna Teixeira Mendes	Antonio Okita	Aurea Maria Artur Santos
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Andrea Teisen Garotti	Antonia Aparecida S Costa	Aparecida Donizete de Oliveira	Baltazar Mansano Filho
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Lais Bartoli	Licia Maria Alencar Capellao	Lucia Maria Dal Medico	Luiz Carlos Henrique
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Sobei – Sociedade Beneficente  
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Av. Rubens Montanaro de Borba, 477 -  
Capela do Socorro  
CEP: 04811-120 - São Paulo - SP - Brazil  
Phone: (11) 5666-5755

#### SOUTH ZONE 2 - Campo Limpo Center

Diocesan Caritas of Campo Limpo  
Rua Serra da Esperança, 190 - Jardim Bom Refúgio  
CEP: 05788-370 - São Paulo - SP - Brazil  
Phone: (11) 5841-3365

#### WEST ZONE - Pirituba Center

Centro de Integração da Cidadania (Western Center for  
the Integration of Citizenship) (CIC)

Estrada das Taipas, 990 - Jardim Panamericano  
CEP: 02991-000 - São Paulo - SP - Brazil  
Phone: (11) 3942-5184 | 96417-2129

#### EAST ZONE 1 - São Mateus CPA - Centro

Profissionalizante de Adolescentes (Professional  
Training Center for Adolescents) - Padre Belo  
Rua Estrada da Colônia, 110 - Jardim São Gonçalo  
CEP: 08370-190 - São Paulo - SP - Brazil  
Phone: (11) 96417-2129 | 2731-4922 | 2731-4766

#### EAST ZONE 2 - Itaquera Comunidade

São Paulo Center - Irmã Itelvina /  
Padre Paulo  
Rua Benedito Coelho Neto, 704 - Vila  
Carmozina CEP: 08295-010 - São Paulo - SP - Brazil  
Phone: (11) 96417-212

### STIMULATION AND HABILITATION

#### SOUTH ZONE 1 - Campo Limpo Center NIR -

Núcleo Integrado de Reabilitação Campo Limpo  
(Campo Limpo Integrated Center for  
Rehabilitation)

Rua Francisco Soares, 135 - Parque Arariba  
CEP: 05744-300 - São Paulo - SP - Brazil  
Phone: (11) 5844-3425 | (11) 5842-5716

#### SOUTHERN ZONE 2 - Parelheiros Center

NIR - Parelheiros Integrated Center for Rehabilitation  
Av. Senator Teotônio Vilela, 8.895 - Parelheiros  
CEP: 04858-001 - São Paulo - SP - Brazil  
Phone (11) 5922-8733 | 5979-2006

#### EAST ZONE - Itaquera Center

NIR - Boni IV Integrated Nucleus for Rehabilitation  
Rua Andréas Amon, 150 - Itaquera  
CEP: 08255-130 - São Paulo - SP - Brazil  
Phone: (11) 2522-8287 | (11) 2524-4873

#### NORTH ZONE - Freguesia do Ó Center

NIR - Jardim Guanabara Integrated Center for  
Rehabilitation  
Av. Ministro Petrônio Portela, 663 - Freguesia do Ó  
CEP: 02959-000 - São Paulo - SP - Brazil  
Phone: (11) 3975-0472 | (11) 3975-5526

### SOCIAL INCLUSION

#### CENTRAL ZONE - Centro Center

Technical Support Center of the 1<sup>st</sup> Police Department for  
People with Disabilities  
Rua Brigadeiro Tobias, 527 - Centro  
CEP: 01032-020 - São Paulo - SP - Brazil  
Phone: (11) 3311-3380 | 3311-3383

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Diocesan of Campo Limpo  
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On the cover  
**Alessandra  
Mendonça  
Chiocchetti**  
14 years old

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